

## G-CAT Board Meeting 10/20/2014

### In attendance:

Loren Janulewicz  
Larry Ransford  
John Hartnett  
Vic Evans  
Irene Young  
Greg Burghart  
Bob Knutson

### Discussion:

- September minutes approved.
- Reviewed financials:  
September:
  - Rounds were 3383 compared to 2867 last year.
  - Revenue was \$88,079 compared to \$82,329 last year.
  - Profit was \$6,008 compared to \$14,082 last year.
  - Labor cost year-to-date is \$287,165 compared to \$232,190 last year.
  - Expenses were \$82,071 compared to \$68,247 last year.October projections appear to be close to last year. Larry has begun watching the weekend afternoon tee times on Friday. If they are not booking he is lowering the rate to \$30. This seems to be increasing the weekend play.
- Reviewed the Associate Handbook (contains policies and procedures for employees), the de-escalation class for all employees, and the preliminary draft of a code of conduct. Most of these have been around but we are consolidating into one place and updating.
- Ground expenses are up from last year. This is due to two main issues, fertilization and leaf removal. We did not fertilize last year but did this year. Also with the nice fall weather Bob has his crew keeping the fairways clear of leaves (not only makes the course look good, improves speed of play since not looking for balls).
- Have about 26 trees that are dead or dying and need to remove in the next two years. There are about 11 that are dead and located on golf course property very close to the condos. Need to remove these before they fall on a condo and cost the golf course unexpected expenses. There are no plans to replace these since they are outside the main area of the golf course. Larry will notify the affected condo associations of our plans.

- We must replace 5 computers and upgrade our server since all still are operating with Windows XP (Microsoft stopped supporting that system in April). Since it is not supported that means not getting security upgrades and we are a security risk. This will be done immediately.
- Meeting adjourned.