

## G-CAT Board Meeting 6-19-2017

### In attendance:

Loren Janulewicz  
John Hartnett  
Bob Orr  
Teresa Anderson  
Larry Ransford  
Bob Knutson

- May 2017 GCAT Board minutes were approved.
- The May and 2017 year financials were reviewed:
  - May rounds were 3,473 compared to 3,883 in 2016.
  - Year to date Rounds were 8,896 compared to 8,827 in 2016
  - May revenue was \$96,402 compared to \$100,452 in 2016.
  - Year to date revenue was \$289,573, compared to \$285,147 in 2016
  - May expenses were \$80,860 compared to \$73,468 in 2016
  - Year to date Expenses were \$264,029 compared to \$201,810 in 2016.
  - May profit was \$25,900 compared to \$26,984 in 2016
  - Year to date profit is (\$55,316) compared to \$9,869 in 2016.
  - Fund Balance is \$327,520 compared to \$379,830 last year
- The Golf Course Business Manager informed the committee:
  - Requested ideas to better manage labor costs. Ideas were discussed to determine improving labor cost percentages compared to revenue.
  - Discussed methods to increase revenues by eliminating senior rates on weekends.
  - Reviewed the negative revenue impacts of no show tee times. The committee discussed several issues to penalize repeat offenders by having them reserve their tee times with a credit card. The business manager is contacting other course to seek input in their methods for dealing with no show tee times.
  - Informed the committee, 19 Outside Golf Tournaments are already scheduled, with projected revenue of \$73,000.
  - Reviewed the potential building sale and the potential new clubhouse layout and improved features.
- The golf course superintendant reviewed the improved fertilization, fungicide treatment and other features added to the golf course sprinkler system.
- There were no men's or women's club issues.
- Meeting adjourned.