

G-CAT Board Meeting 11-19-2018

In attendance:

Loren Janulewicz
Teresa Anderson
Bob Ore
Vic Evans
John Hartnett
Larry Ransford
Bob Knutson

- October 2018 GCAT Board minutes were approved.
- The October 2018 financials were reviewed:
 - October rounds were 2,007 compared to 2,054 in 2017.
 - Year to date rounds were 28,832 Compared to 26,020 in 2017
 - October revenue was \$ 59,601 compared to \$52,814 in 2017.
 - Year to date Revenue was \$871,431 compared to \$793,066 in 2017.
 - October expenses were \$75,689 compared to \$65,370 in 2017
 - Year to date expenses were \$766,341 compared to \$739,292
 - October profit is \$(16,088) compared to \$(12,556) in 2017
 - Year to date profit is \$105,090 compared to \$53,774 in 2017
 - Fund Balance is \$480,160 compared to \$436,836 in 2017
- The Golf Course Business Manager informed the Board:
 - Reviewed a bid for installing porta-potty upgrades on the back nine near Hole #13 tee box. The GCAT board instructed the Business Manager to seek more bids
 - Reviewed improvements to the men's locker room at the club house.
 - Reviewed the 2019 Annual Pass, which will cost \$2,000 and does not include any golf cart options.
 - Reviewed the 2019 Green Saver Discount Program which will be BOGO at \$42.00 and \$30.00 for single players on Mondays.
 - Reviewed the 2019 Golf Expo sales packages which will increase \$8.00 for weekday foursomes, and the weekend packages will no longer be offered.
 - Reviewed the 2019 Heather Ridge rate sheet which increases senior rates on weekdays and eliminates the senior rate on weekends.
 - Reviewed the increase costs for premium cards.
 - Reviewed the 2019 outside tournament schedule which already includes 17 tournaments with projected revenue of \$40,000.
- The Golf Course Superintendant informed the Board:
 - Replacing the trim mower at a cost of \$5-7K.
 - Work on the pond on hole #18 is temporarily halted due to misinformation from the contractor. Several options are being reviewed.
 - Reviewing options to replace the wall and cart path on hole #10. The # 10 hole is often times the first impression players get, with back nine starts.
 - Numerous trees on the golf course will be trimmed or removed during the winter at a cost of approximately \$12,000
- The Men's and Women's club will guarantee the number of players and green fees by noon on Wednesdays prior to weekend tournaments. The executive boards of the golf clubs will review the reasons for no shows and hold their members accountable.