

G-CAT Board Meeting  
January 20, 2020  
3:00 p.m.

In attendance:

Loren Janulewicz, Teresa Anderson, Vic Evans, John Harnett, Larry Ransford, Bob Knudson

- Minutes for the December 16, 2019, meeting were approved.
- Larry Ransford reviewed with the Board the Profit and Loss Statements for the period ending December 31, 2019, as well as the Year-to-Date Sales Report by Department, and a schedule of Revenue Rounds for 2010 through December 31, 2019. He also advised that the course was open 247 days in 2019 compared to 296 days in 2018, but despite the difference, course revenue was up 27.12% overall.

Larry presented a list of outside tournaments scheduled so far for 2020 with the last being shown on September 19. This led to a discussion of fall aeration of the greens which Bob Knutson reported would probably occur around September 8 and 9 or September 21.

The City of Aurora's new golf program regarding its "Premier Cards", gift cards, and "Credit Books", as outlined by Aurora's Manager of Golf in a web post was discussed. Larry had previously provided the Board members with this article by email and the Board, in response, determined that Heather Ridge would not make any changes to its premium card or credit book arrangements.

Larry provided the Board members with a comparison chart showing the 2019 and suggested 2020 green/cart fees for Heather Ridge, as compared to the 2020 green/cart fees for Aurora courses, Aurora Hills, Meadow Hills, Murphy Creek, Saddle Rock and Spring Hill, as well as Kennedy, Overland, Wilshire, and Common Ground golf courses in Denver. After discussion, the Board voted that all green fees would be increased by \$1.00 except the Junior rate for weekdays which will remain at \$10.00. No increase will be made in cart fees.

- Bob Knutson reported that most of the trees that had been scheduled for removal have been removed and that he is planning some strategic tree planting later this year. He said no cart path work had been started but that he is trying to move that along weather permitting.
- The new scorecard format was again discussed and suggestions made. Larry will obtain some proofs so they can be reviewed and approved by a committee of himself, Loren and Audrey Romero before a final order is submitted.
- Larry advised everything set for the Golf Expo. He will take with him application forms for the men's club and the women's 18-hole and 9-hole clubs.
- There were no men's or women's club issues.

The meeting was adjourned at 4:10. Our next meeting will be Monday, February 17, 2020.