

Heather Ridge Metropolitan District
Financial Statements

April 30, 2018

ACCOUNTANT'S COMPILATION REPORT

Board of Directors
Heather Ridge Metropolitan District

Management is responsible for the accompanying financial statements of each major fund of Heather Ridge Metropolitan District, as of and for the period ended April 30, 2018, which are comprised of the Balance Sheet and the related Statement of Revenues, Expenditures and Changes in Fund Balance – Budget and Actual for the Governmental Funds, Enterprise Fund and account groups for the four months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with the Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit the Statement of Net Position, Statement of Activities, Statement of Cash Flow, Management Discussion and Analysis and all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the District's financial position and results of operations. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Heather Ridge Metropolitan District because we performed certain accounting services that impaired our independence.

Simmons & Wheeler, P.C.

May 14, 2018
Englewood, Colorado

Heather Ridge Metropolitan District
Balance Sheet - Governmental Funds and Account Groups
Governmental Funds
April 30, 2018

| | General Fund | Capital Fund | Debt Service Fund | Enterprise Fund | Account Groups | Total All Funds |
|--|-------------------|-------------------|-------------------------|--------------------|---------------------|----------------------|
| Assets | | | | | | |
| Current assets | | | | | | |
| Cash in checking | \$ 14,483 | \$ - | \$ - | \$ 150,000 | \$ - | \$ 164,483 |
| Cash in US Bank | - | - | - | 25,523 | - | 25,523 |
| Cash in COLOTRUST | 56,803 | 684,922 | 368,629 | 175,205 | - | 1,285,559 |
| Cash in COLOTRUST-Roofing | 107,281 | - | - | - | - | 107,281 |
| Petty Cash | - | - | - | 2,450 | - | 2,450 |
| Accounts receivable - taxes | 33,230 | - | 63,621 | - | - | 96,851 |
| Inventory | - | - | - | 29,614 | - | 29,614 |
| Receivable - GCAT | - | - | - | 37,861 | - | 37,861 |
| Receivable - rent | 10,625 | - | - | - | - | 10,625 |
| | <u>222,422</u> | <u>684,922</u> | <u>432,250</u> | <u>420,653</u> | <u>-</u> | <u>1,760,247</u> |
| Other assets | | | | | | |
| Improvements | - | - | - | - | 3,146,317 | 3,146,317 |
| Amount available in debt service | - | - | - | - | 432,250 | 432,250 |
| Amount to be provided for retirement of debt | - | - | - | - | 5,762,750 | 5,762,750 |
| | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>9,341,317</u> | <u>9,341,317</u> |
| | <u>\$ 222,422</u> | <u>\$ 684,922</u> | <u>\$ 432,250</u> | <u>\$ 420,653</u> | <u>\$ 9,341,317</u> | <u>\$ 11,101,564</u> |
| Liabilities and Equity | | | | | | |
| Current Liabilities | | | | | | |
| Accounts payable | \$ 15,456 | \$ 141,599 | \$ - | \$ 18,860 | \$ - | \$ 175,915 |
| Payable to Tournaments | - | - | - | 1,500 | - | 1,500 |
| Payable to Clubs | - | - | - | 2,646 | - | 2,646 |
| Payable to Gift Cards | - | - | - | 9,177 | - | 9,177 |
| Outstanding Premium Cards | - | - | - | 37,077 | - | 37,077 |
| Sales Tax Payable | - | - | - | (1,392) | - | (1,392) |
| | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |
| Long Term Liabilities | | | | | | |
| General obligation Bonds | - | - | - | - | 6,195,000 | 6,195,000 |
| Total Liabilities | <u>15,456</u> | <u>141,599</u> | <u>-</u> | <u>67,868</u> | <u>6,195,000</u> | <u>6,419,923</u> |
| Fund Equity | | | | | | |
| Investment in improvements | - | - | - | - | 3,146,317 | 3,146,317 |
| Fund Balance assigned for Roof | - | - | - | - | - | - |
| Fund balance | 206,966 | 543,323 | 432,250 | 352,785 | - | 1,535,324 |
| | <u>206,966</u> | <u>543,323</u> | <u>432,250</u> | <u>352,785</u> | <u>3,146,317</u> | <u>4,681,641</u> |
| | <u>\$ 222,422</u> | <u>\$ 684,922</u> | <u>\$ 432,250</u> | <u>\$ 420,653</u> | <u>\$ 9,341,317</u> | <u>\$ 11,101,564</u> |

Heather Ridge Metropolitan District
Reconciliation of Cash to Fund Balance
As of 4/30/2018

| | | | | |
|---------------------------|-------------------|-------------------|-------------------|-------------------|
| Total Cash | \$ 178,567 | \$ 684,922 | \$ 368,629 | \$ 350,728 |
| Petty cash | - | - | - | 2,450 |
| Accounts receivable taxes | 33,230 | - | 63,621 | - |
| Inventory | - | - | - | 29,614 |
| Receivable from GCAT | - | - | - | 37,861 |
| Receivable Rent | 10,625 | - | - | - |
| Accounts Payable | (15,456) | (141,599) | - | (18,860) |
| Deposits from tournaments | - | - | - | (1,500) |
| Payable to clubs | - | - | - | (2,646) |
| Outstanding premium cards | - | - | - | (37,077) |
| Payable to Gift Cards | - | - | - | (9,177) |
| Sales tax payable | - | - | - | 1,392 |
| Fund balance | <u>\$ 206,966</u> | <u>\$ 543,323</u> | <u>\$ 432,250</u> | <u>\$ 352,785</u> |

Heather Ridge Metropolitan District
Statement of Revenues, Expenditures and Changes in Fund Balance
Governmental Funds
Budget and Actual
For the 4 Months Ended April 30, 2018
General Fund
See Accountant's Compilation Report

| | (Amended) | <u>Actual</u> | <u>Year to Date</u> | Variance | <u>Prior Year</u> | |
|---|----------------------|---------------|---------------------|--------------------------------|----------------------|---------------------|
| | <u>Annual Budget</u> | | | <u>Favorable (Unfavorable)</u> | <u>Current Month</u> | <u>Year to Date</u> |
| Revenues | | | | | | |
| Property taxes | \$ 220,268 | \$ 32,487 | \$ 128,991 | \$ (91,277) | \$ 31,921 | \$ 104,659 |
| Specific ownership taxes | 15,433 | 1,221 | 5,459 | (9,974) | 952 | 4,515 |
| Misc Income | 2,000 | - | - | (2,000) | - | - |
| Rent Income | 120,000 | 10,625 | 42,500 | (77,500) | 10,000 | 40,000 |
| Interest income | 2,057 | 1,231 | 3,592 | 1,535 | 485 | 1,555 |
| | <u>359,758</u> | <u>45,564</u> | <u>180,542</u> | <u>(179,216)</u> | <u>43,358</u> | <u>150,729</u> |
| Expenditures | | | | | | |
| Accounting | 17,000 | - | 3,152 | 13,848 | 876 | 5,362 |
| Audit | 8,000 | - | - | 8,000 | - | - |
| Legal | 45,000 | 2,770 | 6,620 | 38,380 | 3,596 | 9,556 |
| Insurance | 10,000 | - | 9,578 | 422 | - | 9,939 |
| Community Communication | 35,000 | 3,273 | 13,410 | 21,590 | 2,660 | 10,378 |
| Social function | 1,000 | 3,395 | 4,214 | (3,214) | - | - |
| Consultant Fees/Mgmt Fees | 30,000 | 2,592 | 10,370 | 19,630 | 2,592 | 10,370 |
| Professional Fees | - | - | 2,674 | (2,674) | - | - |
| Pest Control | 1,200 | 83 | 330 | 870 | - | 330 |
| Miscellaneous | 500 | 77 | 148 | 352 | 46 | 167 |
| Building-2nd Floor/Repairs/Main | - | - | - | - | - | - |
| Building Repairs | 50,000 | 10,175 | 26,884 | 23,116 | 2,381 | 7,179 |
| Building - Utilities/Electric | 38,000 | 1,264 | 7,839 | 30,161 | 2,544 | 9,590 |
| Building - Utilities/Gas | 15,000 | 1,000 | 6,005 | 8,995 | 1,044 | 6,122 |
| Building - Utilities/Water/Sewer | 25,000 | 1,657 | 5,913 | 19,087 | 1,452 | 5,275 |
| Utilities/Telephone | 4,000 | 238 | 5,177 | (1,177) | - | 1,740 |
| Landscaping | 18,000 | 1,340 | 5,335 | 12,665 | 815 | 2,635 |
| Security | 2,500 | 72 | 290 | 2,210 | 72 | 360 |
| Meals & Entertainment | 5,000 | 112 | 541 | 4,459 | 436 | 1,234 |
| Computer/Internet | 1,000 | - | - | 1,000 | - | 15 |
| Dues & Subscriptions | 300 | - | - | 300 | - | 285 |
| Licenses/Permits/Fees | 200 | - | - | 200 | - | 100 |
| Office Supplies/Expense | 500 | - | - | 500 | - | - |
| Advertising | 500 | - | - | 500 | - | - |
| Treasurer's Fees | 3,304 | 487 | 1,935 | 1,369 | 479 | 1,570 |
| Training/Education | 500 | - | - | 500 | - | - |
| Employee Relations | 500 | 350 | 970 | (470) | - | 220 |
| Janitorial Supplies | 500 | - | - | 500 | - | - |
| Trash Removal | 7,000 | 523 | 2,091 | 4,909 | - | 1,281 |
| Mileage/Travel/Lodging | 2,000 | 209 | 852 | 1,148 | 139 | 459 |
| Election | 1,000 | 166 | 2,216 | (1,216) | - | - |
| Contingency | 166,982 | - | - | 166,982 | - | - |
| Emergency reserve | 7,875 | - | - | 7,875 | - | - |
| | <u>497,361</u> | <u>29,783</u> | <u>116,544</u> | <u>380,817</u> | <u>19,132</u> | <u>84,167</u> |
| Excess (deficiency) of revenues over expenditures | (137,603) | 15,781 | 63,998 | 201,601 | 24,226 | 66,562 |
| Fund balance - beginning | 137,603 | 191,185 | 142,968 | 5,365 | 160,004 | 117,668 |
| Fund balance - ending | \$ - | \$ 206,966 | \$ 206,966 | \$ 206,966 | \$ 184,230 | \$ 184,230 |

Heather Ridge Metropolitan District
 Budget and Actual
 Statement of Revenues, Expenditures and Changes in Fund Balance
 Governmental Funds
 Budget and Actual
 For the 4 Months Ended April 30, 2018
 Capital Fund

See Accountant's Compilation Report

| | Annual Budget | Actual | Year to Date | Variance Favorable (Unfavorable) | Prior Year | |
|--|------------------|-------------------|-------------------|--|-------------------|-------------------|
| | | | | | Current Month | Year to Date |
| Revenues | | | | | | |
| Bond Proceeds | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Premium on Bonds | - | - | - | - | - | - |
| Miscellaneous Income | - | - | - | - | - | - |
| Interest income | - | 1,101 | 4,121 | 4,121 | 648 | 3,256 |
| | <u>-</u> | <u>1,101</u> | <u>4,121</u> | <u>4,121</u> | <u>648</u> | <u>3,256</u> |
| Expenditures | | | | | | |
| Capital Improvements | - | - | - | - | - | - |
| Planning & Engineering | - | - | - | - | - | - |
| Permits | - | - | - | - | - | - |
| Wells | - | - | - | - | - | - |
| Maintenance Building Roof | - | - | - | - | - | - |
| Clubhouse Outside Lighting | - | - | - | - | - | - |
| Software System | - | - | - | - | - | - |
| Golf Equipment | - | - | - | - | - | - |
| Perimeter Fence | - | - | - | - | - | - |
| Range Netting | - | - | - | - | - | - |
| Website Development | - | - | - | - | - | - |
| Improvements | - | - | - | - | - | - |
| Irrigation/Project/Improvements | 740,557 | - | - | 740,557 | 5,000 | 82,120 |
| Cart Path Improvements | - | - | 55,969 | (55,969) | - | 318,565 |
| Fencing | - | 3,150 | 3,150 | (3,150) | - | - |
| Parking Lot Improvements | - | 130,174 | 130,174 | (130,174) | - | - |
| Design Consulting/Master Plan | - | 11,425 | 11,425 | (11,425) | - | - |
| Miscellaneous | - | - | - | - | 24 | 60 |
| | <u>740,557</u> | <u>144,749</u> | <u>200,718</u> | <u>539,839</u> | <u>5,024</u> | <u>400,745</u> |
| Excess (deficiency) of revenues over expenditures | (740,557) | (143,648) | (196,597) | 543,960 | (4,376) | (397,489) |
| Fund balance - beginning | <u>740,557</u> | <u>686,971</u> | <u>739,920</u> | <u>(637)</u> | <u>748,591</u> | <u>1,141,704</u> |
| Fund balance - ending | <u>\$ -</u> | <u>\$ 543,323</u> | <u>\$ 543,323</u> | <u>\$ 543,323</u> | <u>\$ 744,215</u> | <u>\$ 744,215</u> |

Heather Ridge Metropolitan District
Statement of Revenues, Expenditures and Changes in Fund Balance
Governmental Funds
Budget and Actual
For the 4 Months Ended April 30, 2018
Debt Fund

See Accountant's Compilation Report

| | Annual Budget | Actual | Year to Date | Variance Favorable (Unfavorable) | Prior Year | |
|--|-------------------|-------------------|-------------------|--|-------------------|-------------------|
| | | | | | Current Month | Year to Date |
| Revenues | | | | | | |
| Property taxes | \$ 421,382 | \$ 62,187 | \$ 246,840 | \$ (174,542) | \$ 86,050 | \$ 282,124 |
| Specific ownership taxes | 29,523 | 2,336 | 10,444 | (19,079) | 2,567 | 12,171 |
| Transfer from Capital Projects F | - | - | - | - | - | - |
| Bond Proceeds | - | - | - | - | - | - |
| Premium on Bonds | - | - | - | - | - | - |
| Interest income | 500 | 114 | 345 | (155) | 42 | 158 |
| | <u>451,405</u> | <u>64,637</u> | <u>257,629</u> | <u>(193,776)</u> | <u>88,659</u> | <u>294,453</u> |
| Expenditures | | | | | | |
| Bond Interest '09 | - | - | - | - | - | - |
| Bond Interest '11 | - | - | - | - | - | - |
| Bond Principal '16 | 190,000 | - | - | 190,000 | - | - |
| Bond Interest '16 | 210,300 | - | - | 210,300 | - | - |
| Accounting | - | - | - | - | - | - |
| Issuance Costs | - | - | - | - | - | - |
| Refunding Escrow | - | - | - | - | - | - |
| Bond Insurance | - | - | - | - | - | - |
| Trustee Fees | 5,000 | - | - | 5,000 | - | - |
| Legal Expenses | - | - | - | - | - | - |
| Treasurer Fees | 6,321 | 933 | 3,703 | 2,618 | 1,291 | 4,232 |
| Contingency | 5,000 | - | - | 5,000 | - | - |
| | <u>416,621</u> | <u>933</u> | <u>3,703</u> | <u>412,918</u> | <u>1,291</u> | <u>4,232</u> |
| Excess (deficiency) of revenues over expenditures | 34,784 | 63,704 | 253,926 | 219,142 | 87,368 | 290,221 |
| Fund balance - beginning | 184,879 | 368,546 | 178,324 | (6,555) | 282,899 | 80,046 |
| Fund balance - ending | \$ 219,663 | \$ 432,250 | \$ 432,250 | \$ 212,587 | \$ 370,267 | \$ 370,267 |

Heather Ridge Metropolitan District
Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis
Enterprise Funds
Budget and Actual
For the 4 Months Ended April 30, 2018
Enterprise Fund

See Accountant's Compilation Report

| | (Amended) | | | Variance Favorable (Unfavorable) | Prior Year | |
|--|-------------------|-------------------|-------------------|--|-------------------|-------------------|
| | Annual Budget | Current Month | Year to Date | | Current Month | Year to Date |
| Revenues | | | | | | |
| Golf Course Revenue | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Golf Packages | 40,000 | 2,300 | 31,100 | (8,900) | 2,400 | 37,600 |
| Men's Club Redeemed | (400) | (283) | (1,094) | (694) | - | (490) |
| Premium Cards Redeemed | (12,000) | (717) | (706) | 11,294 | (1,575) | (4,045) |
| Tournaments | - | - | - | - | - | - |
| Cart Fees | 148,960 | 16,452 | 35,337 | (113,623) | 12,766 | 29,811 |
| Green Fees | 450,000 | 55,749 | 124,435 | (325,565) | 43,544 | 115,760 |
| Range ball fees | 30,800 | 4,578 | 9,160 | (21,640) | 2,991 | 6,914 |
| Club Rentals | - | - | - | - | - | - |
| Merchandise | 30,500 | 3,259 | 6,813 | (23,687) | 2,620 | 7,111 |
| Miscellaneous Income | 4,200 | 84 | 670 | (3,530) | 175 | 510 |
| Interest income | - | - | - | - | - | - |
| | <u>692,060</u> | <u>81,422</u> | <u>205,715</u> | <u>(486,345)</u> | <u>62,921</u> | <u>193,171</u> |
| Expenditures | | | | | | |
| Golf Course operations | 351,328 | 30,121 | 87,524 | 263,804 | 35,897 | 102,078 |
| Administration Expenses | 90,600 | 6,160 | 28,620 | 61,980 | 6,842 | 29,331 |
| Grounds expense | 306,500 | 48,630 | 111,856 | 194,644 | 40,290 | 132,620 |
| | <u>748,428</u> | <u>84,911</u> | <u>228,000</u> | <u>520,428</u> | <u>83,029</u> | <u>264,029</u> |
| Excess (deficiency) of revenues over expenditures | (56,368) | (3,489) | (22,285) | 34,083 | (20,108) | (70,858) |
| Fund balance - beginning | <u>412,109</u> | <u>356,274</u> | <u>375,070</u> | <u>(37,039)</u> | <u>332,086</u> | <u>382,836</u> |
| Fund balance - ending | <u>\$ 355,741</u> | <u>\$ 352,785</u> | <u>\$ 352,785</u> | <u>\$ (2,956)</u> | <u>\$ 311,978</u> | <u>\$ 311,978</u> |

Heather Ridge Metropolitan District
Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis
Governmental Funds
Budget and Actual
For the 4 Months Ended April 30, 2018
Enterprise Fund

See Accountant's Compilation Report

| | (Amended) | Current Month | Year to Date | Variance Favorable (Unfavorable) | Prior Year | |
|-------------------------------------|-------------------|------------------|------------------|--|------------------|-------------------|
| | Annual Budget | | | | Current Month | Year to Date |
| Golf Course operations | | | | | | |
| Merchandise | \$ 24,000 | \$ 3,634 | \$ (238) | \$ 24,238 | \$ 3,375 | \$ 10,261 |
| Equipment lease | - | - | - | - | - | - |
| District Consultants | - | - | - | - | - | - |
| F&B Expenses promo | - | - | - | - | - | - |
| Tournament commissions | - | - | - | - | - | - |
| Tournament Expense | 500 | - | - | 500 | - | - |
| Wages and benefits | 134,333 | 10,530 | 25,580 | 108,753 | 10,853 | 25,573 |
| Business licenses and permits | 100 | - | - | 100 | - | - |
| Advertising | 800 | - | 1,177 | (377) | - | - |
| Bank Service charges | - | - | - | - | - | - |
| Credit Card Fees | 15,000 | 1,005 | 2,585 | 12,415 | 865 | 5,094 |
| Meals and entertainment | 700 | - | 150 | 550 | - | 163 |
| Charitable community relations | - | - | - | - | - | - |
| Club Rental Expense | 400 | 60 | 94 | 306 | - | - |
| Computer and internet expenses | 3,000 | - | 750 | 2,250 | - | 750 |
| Driving range supplies | 5,000 | 100 | 4,578 | 422 | 11,387 | 12,025 |
| Dues and subscriptions | 300 | - | - | 300 | - | 110 |
| Employee relations | 600 | 50 | 85 | 515 | 44 | 135 |
| Equipment facility rental | - | - | - | - | - | - |
| GHIN expense | 750 | - | 200 | 550 | - | 200 |
| Golf Club Repairs | - | - | - | - | - | - |
| Golf Cart Lease | 66,895 | 9,609 | 23,934 | 42,961 | 4,575 | 18,369 |
| Golf Lessons | 700 | - | - | 700 | - | 215 |
| Golf Cart Repairs | 8,000 | - | 324 | 7,676 | 228 | 1,442 |
| Janitorial expense | 3,120 | 133 | 259 | 2,861 | 145 | 433 |
| Laundry/Cleaning expense | - | - | - | - | - | - |
| Licenses/Permits/Fees | 245 | - | 245 | - | - | 245 |
| Insurance | 8,626 | - | 8,626 | - | - | 7,078 |
| Office Supplies/Expenses | 1,500 | 94 | 638 | 862 | 375 | 851 |
| Operating Supplies | 12,000 | 558 | 1,902 | 10,098 | 192 | 2,667 |
| Golf Supplies | - | - | - | - | - | - |
| Pest control | 100 | - | - | 100 | - | - |
| Postage and Delivery | 100 | - | - | 100 | - | - |
| Printing Stationary | - | - | - | - | - | - |
| Repairs/Maintenance | 4,000 | 106 | 1,048 | 2,952 | 427 | 945 |
| Training education | - | - | - | - | - | - |
| Trash removal | 1,500 | - | 130 | 1,370 | - | 320 |
| Utilities -electric | 17,500 | 1,227 | 5,503 | 11,997 | 1,165 | 4,182 |
| Utilities -gas | 11,000 | 519 | 1,877 | 9,123 | 414 | 2,236 |
| Utilities - water | 6,000 | 414 | 1,476 | 4,524 | 363 | 1,317 |
| Utilities telephone | 6,000 | 184 | 1,461 | 4,539 | - | 1,739 |
| Security | 1,000 | 82 | 324 | 676 | 82 | 410 |
| Custodial Supplies | - | - | - | - | - | - |
| District Management | 12,000 | 1,000 | 4,000 | 8,000 | 1,000 | 4,000 |
| Miscellaneous expense | 2,800 | 22 | 22 | 2,778 | - | - |
| Building Maintenance | 2,759 | 794 | 794 | 1,965 | 407 | 1,318 |
| Costs Associated with 2nd Floor | - | - | - | - | - | - |
| Total Golf Course Operations | \$ 351,328 | \$ 30,121 | \$ 87,524 | \$ 263,804 | \$ 35,897 | \$ 102,078 |

Heather Ridge Metropolitan District
Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis
Governmental Funds
Budget and Actual
For the 4 Months Ended April 30, 2018
Enterprise Fund

See Accountant's Compilation Report

| | (Amended) | Current Month | Year to Date | Variance Favorable (Unfavorable) | Prior Year | |
|--------------------------------------|-------------------|------------------|-------------------|--|------------------|-------------------|
| | Annual Budget | | | | Current Month | Year to Date |
| Administration Expenses | | | | | | |
| Accounting | \$ 10,000 | \$ - | \$ 2,231 | \$ 7,769 | \$ 618 | \$ 2,660 |
| Legal | 6,000 | - | 2,325 | 3,675 | - | 825 |
| Consulting fees | - | - | - | - | - | - |
| Wages and Benefits | 74,000 | 6,141 | 24,029 | 49,971 | 6,210 | 25,815 |
| Office operations | - | - | - | - | - | - |
| Computer and internet expenses | - | - | - | - | - | - |
| Repairs/Maintenance | - | - | - | - | - | - |
| Operating supplies | - | - | - | - | - | - |
| Office Supplies | - | - | - | - | - | - |
| Janitorial | - | - | - | - | - | - |
| Postage and delivery | - | - | - | - | - | - |
| Printing/Stationery | 500 | - | - | 500 | - | - |
| Professional fees | - | - | - | - | - | - |
| Security | - | - | - | - | - | - |
| Training/education | - | - | - | - | - | - |
| Travel/mileage/lodging | - | - | - | - | - | - |
| Utilities - Satellite/cable | - | - | - | - | - | - |
| Miscellaneous | 100 | 19 | 35 | 65 | 14 | 31 |
| Total Administrative expenses | \$ 90,600 | \$ 6,160 | \$ 28,620 | \$ 61,980 | \$ 6,842 | \$ 29,331 |
| Grounds | | | | | | |
| Golf course amenities | \$ 1,500 | \$ - | \$ - | \$ 1,500 | \$ - | \$ - |
| Wages and benefits | 175,000 | 15,203 | 55,556 | 119,444 | 19,013 | 59,026 |
| Gas oil lube | 10,000 | - | 1,400 | 8,600 | 882 | 1,278 |
| Dues and subscriptions | - | - | 575 | (575) | - | 570 |
| Employee relations | - | - | - | - | - | - |
| Advertising | 100 | 35 | 35 | 65 | - | 35 |
| Utility - electric | 50,000 | 2,436 | 5,956 | 44,044 | 6,148 | 12,366 |
| Utility - gas | 1,100 | 106 | 1,065 | 35 | 86 | 560 |
| Utility - water/sewer | 1,300 | 114 | 454 | 846 | 107 | 394 |
| Utility - telephone | 1,600 | 143 | 499 | 1,101 | 132 | 534 |
| Trash Removal | 2,700 | 130 | 1,764 | 936 | - | 1,653 |
| Education/seminars | 600 | - | 35 | 565 | - | - |
| Computer/Internet | - | - | - | - | - | - |
| Operating Supplies | - | - | - | - | - | 184 |
| Chemicals | 4,000 | - | - | 4,000 | 575 | 575 |
| Equipment repairs/maintenance | 15,000 | 1,389 | 2,410 | 12,590 | 1,053 | 6,992 |
| Equipment rental | - | - | - | - | - | - |
| Fertilizer | 10,000 | 675 | 675 | 9,325 | 1,764 | 1,849 |
| Golf course supplies | 1,700 | 341 | 512 | 1,188 | 471 | 537 |
| Ground improvements | 2,000 | - | - | 2,000 | - | - |
| Cart Paths, Sand Traps, Trees | - | 18,985 | 25,965 | (25,965) | 6,053 | 39,519 |
| Seed, Sod | - | - | - | - | 1,690 | 1,690 |
| Landscaping | 10,000 | - | - | 10,000 | - | - |
| Licenses/Permits/Fees | 300 | - | - | 300 | - | - |
| Irrigation repairs | 2,700 | 3,014 | 5,526 | (2,826) | 612 | 945 |
| Amenities | 2,000 | - | 1,277 | 723 | - | 748 |
| Sand, soil, gravel | 2,500 | - | - | 2,500 | 1,225 | 1,225 |
| Sanitation rental | 3,600 | 450 | 1,800 | 1,800 | 405 | 1,570 |
| Professional Fees | 200 | - | - | 200 | - | - |
| Repairs/Maint/Shop | 600 | - | 519 | 81 | - | - |
| Security | 900 | 74 | 298 | 602 | 74 | 370 |
| Small tools and equipment | 7,000 | 5,500 | 5,500 | 1,500 | - | - |
| Tires/batteries | 100 | 35 | 35 | 65 | - | - |
| Training/Education | - | - | - | - | - | - |
| Landscape Maintenance | - | - | - | - | - | - |
| Total Grounds expense | \$ 306,500 | \$ 48,630 | \$ 111,856 | \$ 194,644 | \$ 40,290 | \$ 132,620 |

HRMD Golf & Clubhouse P&L 2018 by Month

Income / Expense Statement Summary

YTD Summary

Actual \$ (000)

2018 - YTD

| Description | Jan | Feb | Mar | April | May | June | July | Aug | Sept | Oct | Nov | Dec | YTD |
|--------------------------------------|---------------|----------------|--------------|--------------|-----|------|------|-----|------|-----|-----|-----|---------------|
| Significant Operations Event | SNOW | Weather | | | | | | | | | | | |
| Golf Rounds | 548 | 373 | 1,990 | 2,712 | | | | | | | | | 5,623 |
| No Play Days - Weather | 16 | 12 | 5 | 4 | | | | | | | | | 37 |
| Play Days | 15 | 16 | 26 | 26 | | | | | | | | | 83 |
| Avg \$ Rev per Round / Star | 59.57 | 92.51 | 28.71 | 30.02 | | | | | | | | | 36.58 |
| Avg \$ Profit per Round / Star | (34.65) | (47.10) | 8.92 | (1.29) | | | | | | | | | (3.96) |
| Revenue - Golf | 32.6 | 34.5 | 57.1 | 81.4 | | | | | | | | | 205.7 |
| Expenses | | | | | | | | | | | | | |
| Golf Course Operations | 23.5 | 26.1 | 7.8 | 30.1 | | | | | | | | | 87.5 |
| Administration | 6.6 | 6.9 | 9.0 | 6.2 | | | | | | | | | 28.6 |
| Grounds Operations | 21.6 | 19.1 | 22.6 | 48.6 | | | | | | | | | 111.9 |
| Total Expenses | 51.6 | 52.1 | 39.4 | 84.9 | | | | | | | | | 228.0 |
| P&L Excess / (Deficiency) | (19.0) | (17.6) | 17.8 | (3.5) | | | | | | | | | (22.3) |

Key Expense Areas:

Payroll

| | | | | | | | | | | | | | |
|------------------------|-------------|-------------|-------------|-------------|--|--|--|--|--|--|--|--|--------------|
| Grounds Operations | 12.1 | 14.4 | 13.9 | 15.2 | | | | | | | | | 55.6 |
| Golf Course Operations | 4.4 | 4.3 | 6.4 | 10.53 | | | | | | | | | 25.6 |
| Administration | 5.3 | 6.4 | 6.3 | 6.1 | | | | | | | | | 24.0 |
| Total Payroll | 21.7 | 25.0 | 26.5 | 31.9 | | | | | | | | | 105.2 |
| % Payroll to Revenue | 67% | 73% | 46% | 39% | | | | | | | | | 51% |
| % Payroll to Expenses | 42% | 48% | 67% | 38% | | | | | | | | | 46% |

Utilities

| | | | | | | | | | | | | | |
|--------------------------------|------------|------------|------------|------------|--|--|--|--|--|--|--|--|-------------|
| Golf Ops & Pro Shop | 2.2 | 2.3 | 3.4 | 2.3 | | | | | | | | | 10.3 |
| Grounds | 1.5 | 1.5 | 2.3 | 2.8 | | | | | | | | | 8.0 |
| Clubhouse Top Floor | 6.0 | 5.2 | 9.6 | 4.2 | | | | | | | | | 24.9 |
| Utilities/Gen Fund Prtn | 6.0 | 5.2 | 9.6 | 4.2 | | | | | | | | | 24.9 |

Clubhouse Maintenance/Improvements (Gen Fund):

| | | | | | | | | | | | | | |
|-----------------------------|-----|-----|------|------|--|--|--|--|--|--|--|--|------|
| 1st Bldg Repair/Maintenance | 0.2 | 0.5 | 0.3 | 0.9 | | | | | | | | | 2.0 |
| 2nd Bldg Repair/Maintenance | 1.3 | 1.3 | 14.0 | 10.2 | | | | | | | | | 26.9 |

Capital Expenditures

| | Jan | Feb | Mar | April | May | June | July | Aug | Sept | Oct | Nov | Dec | YTD | To Date |
|------------------------------|------------|------------|------------|--------------|-----|------|------|-----|------|-----|-----|-----|-----|--------------|
| Grounds / Golf | 0.0 | 0.0 | 0.0 | 0.0 | | | | | | | | | | 2,623 |
| Clubhouse | 0.0 | 0.0 | 0.0 | 144.7 | | | | | | | | | | 504 |
| Golf Course | 0.0 | 0.0 | 0.0 | 0.0 | | | | | | | | | | 125 |
| Restaurant - Noonan's | 0.0 | 0.0 | 0.0 | 0.0 | | | | | | | | | | 106 |
| Total Cap Exp | 0.0 | 0.0 | 0.0 | 144.7 | | | | | | | | | | 3,359 |

District Fund Accounts

| | Jan | Feb | Mar | April | May | June | July | Aug | Sept | Oct | Nov | Dec | YTD |
|----------------------------------|-----|-----|-----|-------|-----|------|------|-----|------|-----|-----|-----|-------|
| General Fund | 30 | 30 | 30 | 30 | | | | | | | | | 120 |
| * Gen Fund (8/15 Roof Ins Procd) | 98 | 171 | 161 | 177 | | | | | | | | | 607 |
| Capital Fund | 741 | 742 | 687 | 543 | | | | | | | | | 2,713 |
| Debit Service Fund | 187 | 344 | 369 | 432 | | | | | | | | | 1,332 |
| Enterprise Fund | 356 | 339 | 356 | 353 | | | | | | | | | 1,404 |

*\$75k Roof Ins Proceeds in GF

TOTAL ALL FUNDS 1,412 1,625 1,603 1,535

| | | | | | | | | | | | | | |
|----------------------------------|------------|------------|------------|------------|--|--|--|--|--|--|--|--|--|
| Total Funds less Dbt Svc | 485 | 539 | 547 | 560 | | | | | | | | | |
| Must always be > \$100 | | | | | | | | | | | | | |

| | | | | | | | | | | | | | |
|---------------------------|--------------|--------------|--------------|--------------|--|--|--|--|--|--|--|--|--|
| Bond Balance | 6,195 | 6,195 | 6,195 | 6,195 | | | | | | | | | |
| HR Foundation Bank | 12.4 | 12.4 | 12.4 | 12.4 | | | | | | | | | |

Jan Feb Mar April May June July Aug Sept Oct Nov Dec YTD

Notes: This report is a summary prepared from Simmons & Wheeler (S&W) monthly HRMD financial reports

It is not prepared by S&W, rather by the HRMD Directors (2016 GCatHR (Golf Ops) Budget \$899.3k Revenue / \$629.9k Expense)