

GOLF CLUB AT HEATHER RIDGE
HEATHER RIDGE METROPOLITAN DISTRICT
13521 East Iliff Avenue
Aurora, Colorado 80014
303-755-3550

Date Established: July 20, 2010

G-CAT Board Meeting
May 18, 2026
3:00 p.m.

In attendance at the regularly scheduled meeting to establish policy, procedures and to maintain operations of the business:

Loren Janulewicz, President
John Hartnett, Board Member
Vic Evans, Board Member
Teresa Anderson, Board Member and Secretary
Marcy Greene, Board Member
Audrey Romero, Director of Golf Operations
Carter Burks, Golf Course Superintendent
Will Crandell, Assistant to General Manager

Loren called the meeting to order at 3:00 p.m.

- Minutes from the March 16, 2026, regular meeting were unanimously approved.
- Prior to the meeting, Board members received from Audrey via email the Profit and Loss Statements for the months of February and March, 2026, as well as the Month-to-Date Performance Snapshot Reports and Days Open Reports the months of March and April, 2026. The April, 2026, Profit and Loss Statement was not available at the time of this meeting.

In March, the course was open 23 days with 3,589 rounds played and an overall year-to-date increase in sales of 52%, and a month-to-date increase of 12% over March, 2025. In April, the course was open 27 days with 4,156 rounds played and an overall year-to-date increase in sales of 33%, and month-to-date increase in sales of 9% over April, 2025.

Audrey reported that the course is in touch with Golf Now to recoup some revenue because of its improper set up relating to bookings.

- With regard to club house and staff updates, Audrey said there are a couple of more people to hire for summer, for example, starters

She also reported that the outside stairs leading from the upper level of the clubhouse to the patio had collapsed and are being replaced. She said Barry is working with some designers for the replacement stairs and that once a design is selected, the job will be put out for bidding. She said the fire department has been consulted and indicated the necessity for replacing the stairs because they are a fire escape from the building.

Audrey said new merchandise, such as putters, wedges and head covers are being brought into the pro shop as well as more clothing and merchandise from the Pins and Aces brand. She said sales are up more than 50% over last year's pro shop sales.

Audrey said she has ordered a few more radios for staff and Noon's beverage carts and the Gopher Grill and that a transmitter is planned for the roof of the club house building for better communication on the outreaches of the course.

She said a recent meeting with Noonan's manager and the new manager of the Gopher Grill was very constructive.

Dynamic pricing for rounds of golf were discussed and Audrey said there have been no issues from golfers relating to this type of pricing. Some golfers have asked why they might be paying more for a round with golfers with whom they are playing who are paying less and were advised it was a matter of both time of day and when a tee time is reserved.

John commented that it appeared to him that golf on Thursdays had increased as of late and Audrey said it was because of outside league play on that day. She said that all of the courses' usual leagues were back this year.

- Carter reported that because of the recent snow storm and rain there are no water issues at this time and the wells are doing fine. He said he and his staff are working on various projects, such as bunker edging, tree trimming, flower beds on holes #6 and #18, a plan for planting of lilac bushes between holes #1 and #7, and cart path edging. He reported that some limbs on trees had been lost in the recent snow storm but no trees were lost. He said that fuel prices for equipment has increased substantially and that all equipment is working well. With regard to the area behind the driving range, Carter said the irrigation for that area needs to be charged up and the controller for the irrigation needs to be located. Once that is done, he will work on plants.
- In response to a question by Loren, Audrey said there have been no homeowner issues with the exception of a family residing in the apartment building by hole #10 who have continued to be on the course during play although they have been spoken to by the marshals and Front Range Security. The apartment management has also been contacted and Audrey said if these issues continue, the police department will be called. There has also been a recent issue of someone putting dog feces in the holes at #13 and #15. Vic told Audrey that he could get some cameras for the course to put up near these greens in an effort to identify the culprit.
- Audrey advised the Board that the golf course is being rereated by the CGA on May 19. Vic complimented Audrey, Will and Carter for the manner in which they are running the golf course and Carter said it was because they all care.

The meeting was adjourned at 3:35 p.m. The next meeting will be July 20, 2026.

Respectfully submitted.

Teresa Anderson, Secretary