## Heather Ridge Metropolitan District Financial Statements

June 30, 2018

304 Inverness Way South, Suite 490, Englewood, CO 80112

(303) 689-0833

#### ACCOUNTANT'S COMPILATION REPORT

Board of Directors Heather Ridge Metropolitan District

Management is responsible for the accompanying financial statements of each major fund of Heather Ridge Metropolitan District, as of and for the period ended June 30, 2018, which are comprised of the Balance Sheet and the related Statement of Revenues, Expenditures and Changes in Fund Balance – Budget and Actual for the Governmental Funds, Enterprise Fund and account groups for the six months then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with the Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit the Statement of Net Position, Statement of Activities, Statement of Cash Flow, Management Discussion and Analysis and all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the District's financial position and results of operations. Accordingly, the financial statements are not designed for those who are not informed about such matters.

We are not independent with respect to Heather Ridge Metropolitan District because we performed certain accounting services that impaired our independence.

July 12, 2018

Englewood, Colorado

emmoro & Wheeles, P. C.

## Heather Ridge Metropolitan District Balance Sheet - Governmental Funds and Account Groups Governmental Funds June 30, 2018

|   |                              |           |           |                |             | Debt         |           |                    |    |           |       |                      |  |  |
|---|------------------------------|-----------|-----------|----------------|-------------|--------------|-----------|--------------------|----|-----------|-------|----------------------|--|--|
|   | General Capital Service Ente |           |           |                |             |              |           | Enterprise Account |    |           | Total |                      |  |  |
|   | <u>Fund</u>                  |           |           | <u>Fund</u>    |             | <u>Fund</u>  |           | <u>Fund</u>        |    | Groups    |       | All Funds            |  |  |
| Assets  |                              |           |           |                |             |              |           |                    |    |           |       |                      |  |  |
| Current assets  | • 0.00                       |           | •         |                | •           |              | •         | 05.000             | •  |           | •     | 00 007               |  |  |
| Cash in the Rook  | \$ 3,30                      | "         | \$        | -              | \$          | -            | \$        | 85,000             | \$ | -         | \$    | 88,307               |  |  |
| Cash in US Bank Cash in COLOTRUST                         | -<br>90 E7                   | , ,       |           | -<br>474,863   |             | -<br>264 171 |           | 68,636             |    | -         |       | 68,636               |  |  |
| Cash in COLOTROST  Cash in COLOTRUST-Roofing              | 80,57<br>107,65              |           |           | 4/4,003        |             | 364,171      |           | 253,104            |    | -         |       | 1,172,715<br>107,659 |  |  |
| Petty Cash  | 107,00                       | 9         |           | •              |             | -            |           | 2,450              |    | -         |       | 2,450                |  |  |
| Accounts receivable - taxes                               | 61,29                        | 13        |           | <u>-</u>       |             | -<br>117,256 |           | <b>2,430</b>       |    | <u>-</u>  |       | 2,430<br>178,549     |  |  |
| Inventory   | 01,28                        | .5        |           | _              |             | 117,200      |           | 29,480             |    | _         |       | 29,480               |  |  |
| Receivable - GCAT   | _                            |           |           | -              |             | _            |           | 40,588             |    | -         |       | 40,588               |  |  |
| Receivable - rent   | 10,82                        | 5         |           |                |             | _            |           | -                  |    | -         |       | 10,825               |  |  |
|   |                              | _         | _         | 474.000        | -           | 404 407      | _         | 470.050            | _  |           | _     |                      |  |  |
|   | 263,66                       | 1         | _         | 474,863        | _           | 481,427      | _         | 479,258            | _  |           | _     | 1,699,209            |  |  |
| Other assets  |                              |           |           |                |             |              |           |                    |    |           |       |                      |  |  |
| Improvements  | -                            |           |           | -              |             | -            |           | -                  |    | 3,146,317 |       | 3,146,317            |  |  |
| Amount available in debt service                          | -                            |           |           | -              |             | -            |           | -                  |    | 480,827   |       | 480,827              |  |  |
| Amount to be provided for<br>retirement of debt           | _                            |           |           | -              |             | _            |           | _                  |    | 5,714,173 |       | 5,714,173            |  |  |
| remoment of debt  |                              |           | _         |                | _           |              | -         |                    | _  |           |       |                      |  |  |
|   |                              | _         | _         |                | _           |              |           | <u> </u>           | _  | 9,341,317 | _     | 9,341,317            |  |  |
|   | \$ 263,66                    | 1         | \$        | 474,863        | \$          | 481,427      | \$        | 479,258            | \$ | 9,341,317 | \$    | 11,040,526           |  |  |
| Liabilities and Equity                                    |                              |           |           |                |             |              |           |                    |    |           |       |                      |  |  |
| Current Liabilities                                       |                              |           |           |                |             |              |           |                    |    |           |       |                      |  |  |
| Accounts payable  | \$ 10,76                     | 8         | \$        | 8,675          | \$          | 600          | \$        | 31,398             | \$ | -         | \$    | 51,441               |  |  |
| Payable to Tournaments                                    | -                            |           |           | -              |             | -            |           | 1,000              |    | -         |       | 1,000                |  |  |
| Payable to Clubs  | -                            |           |           | -              |             | -            |           | 4,519              |    | -         |       | 4,519                |  |  |
| Payable to Gift Cards                                     | -                            |           |           | -              |             | -            |           | 9,447              |    | -         |       | 9,447                |  |  |
| Outstanding Premium Cards                                 | -                            |           |           | -              |             | -            |           | 33,339             |    | -         |       | 33,339               |  |  |
| Sales Tax Payable   |                              | _         | _         |                | _           |              | _         | (1,461)            | _  |           | _     | (1,461)              |  |  |
| Long Term Liabilities                                     |                              |           |           |                |             |              |           |                    |    |           |       |                      |  |  |
| General obligation Bonds                                  |                              | _         | _         |                |             | -            | _         |                    |    | 6,195,000 |       | 6,195,000            |  |  |
| Total Liabilities   | 10,76                        | 8         |           | 8,675          |             | 600          |           | 78,242             |    | 6,195,000 |       | 6,293,285            |  |  |
|   |                              | _         | _         |                | _           |              | _         |                    |    |           |       |                      |  |  |
| Fund Equity   |                              |           |           |                |             |              |           |                    |    | 3,146,317 |       | 3,146,317            |  |  |
| Investment in improvements Fund Balance assigned for Roof | -                            |           |           | _              |             | -            |           | _                  |    | 3,140,317 |       | 5,140,517            |  |  |
| Fund balance  | 252,89                       | 13        |           | 466,188        |             | 480,827      |           | 401,016            |    | _         |       | 1,600,924            |  |  |
| rund balance  |                              |           | _         |                | _           |              | _         |                    | _  |           | _     |                      |  |  |
|   | 252,89                       | <u>3</u>  | _         | 466,188        | _           | 480,827      | _         | 401,016            | _  | 3,146,317 |       | 4,747,241            |  |  |
|   | \$ 263,66                    | 1         | \$        | 474,863        | \$          | 481,427      | \$        | 479,258            | \$ | 9,341,317 | \$_   | 11,040,526           |  |  |
| Heat  | her Ridge M                  | —<br>etro | ממכ       | litan Distric  | :t          |              |           |                    |    |           |       |                      |  |  |
| Recond  | ciliation of Ca              | ash       | to        | Fund Balar     | nce         |              |           |                    |    |           |       |                      |  |  |
|   | 6/30                         | /20       | 18        |                |             |              |           |                    |    |           |       |                      |  |  |
| Total Cash  | \$ 191,54                    | 3         | \$        | 474,863        | \$          | 364,171      | \$        | 406,740            |    |           |       |                      |  |  |
| Petty cash  |                              | -         |           | -              |             | -            |           | 2,450              |    |           |       |                      |  |  |
| Accounts receivable taxes                                 | 61,29                        | 13        |           | -              |             | 117,256      |           | -                  |    |           |       |                      |  |  |
| Inventory   |                              | -         |           | -              |             | -            |           | 29,480             |    |           |       |                      |  |  |
| Receivable from GCAT                                      |                              | -         |           | -              |             | -            |           | 40,588             |    |           |       |                      |  |  |
| Receivable Rent   | 10,82                        |           |           | -              |             | -            |           | -                  |    |           |       |                      |  |  |
| Accounts Payable  | (10,76                       | 8)        |           | (8,675)        |             | (600)        |           | (31,398)           |    |           |       |                      |  |  |
| Deposits from tournaments                                 |                              | -         |           | -              |             | -            |           | (1,000)            |    |           |       |                      |  |  |
| Payable to clubs  |                              | -         |           | -              |             | -            |           | (4,519)            |    |           |       |                      |  |  |
| Outstanding premium cards                                 |                              | -         |           | -              |             | -            |           | (33,339)           |    |           |       |                      |  |  |
| Payable to Gift Cards                                     |                              | -         |           | -              |             | -            |           | (9,447)            |    |           |       |                      |  |  |
| Sales tax payable   | 050.00                       | -         | _         | 466 400        | _           | 400 007      | <u>~</u>  | 1,461              |    |           |       |                      |  |  |
| Fund balance  | \$ 252,89                    | <u>.5</u> | <u>\$</u> | <u>466,188</u> | <u>\$</u> _ | 480,827      | <u>\$</u> | 401,016            |    |           |       |                      |  |  |

### Heather Ridge Metropolitan District

### Statement of Revenues, Expenditures and Changes in Fund Balance

## Governmental Funds Budget and Actual

#### For the 6 Months Ended June 30, 2018 General Fund

|   | (Amended)     |  |             | Variance      | Prior Year   |              |  |  |
|---|---------------|--|-------------|---------------|--------------|--------------|--|--|
|   | Annual        |  | Year to     | Favorable     | Current      | Year to      |  |  |
| _   | <u>Budget</u> | <u>Actual</u>                                  | <u>Date</u> | (Unfavorable) | <u>Month</u> | <u>Date</u>  |  |  |
| Revenues  |               |  |             |               |              |              |  |  |
| Property taxes                                    | \$ 220,268    | \$ 60,919                                      | \$ 207,986  | \$ (12,282)   |              | \$ 168,622   |  |  |
| Specific ownership taxes                          | 15,433        | 1,269  | 8,206       | (7,227)       | 1,299        | 7,033        |  |  |
| Misc Income                                       | 2,000         | 2,204  | 2,204       | 204           | -            | -            |  |  |
| Rent Income                                       | 120,000       | 11,025   | 64,150      | (55,850)      | 11,250       | 63,750       |  |  |
| Interest income                                   | 2,057         | 1,304  | 6,147       | 4,090         | 595          | <u>2,676</u> |  |  |
|   | 359,758       | 76,721   | 288,693     | (71,065)      | 61,890       | 242,081      |  |  |
| Expenditures                                      |               |  |             |               |              |              |  |  |
| Accounting  | 17,000        | 2,294  | 6,556       | 10,444        | 1,019        | 8,085        |  |  |
| Audit   | 8,000         | -  | -           | 8,000         | -            | -            |  |  |
| Legal   | 45,000        | 1,180  | 12,565      | 32,435        | 1,184        | 23,411       |  |  |
| Insurance   | 10,000        | -  | 9,578       | 422           | -            | 9,939        |  |  |
| Community Communication                           | 35,000        | 3,290  | 19,973      | 15,027        | 2,573        | 15,612       |  |  |
| Social function                                   | 1,000         | -  | 4,214       | (3,214)       | -            | -            |  |  |
| Consultant Fees/Mgmt Fees                         | 30,000        | 2,592  | 15,555      | 14,445        | 2,592        | 15,555       |  |  |
| Professional Fees                                 | -             | -  | 4,429       | (4,429)       | -            | -            |  |  |
| Pest Control                                      | 1,200         | 172  | 584         | 616           | 441          | 771          |  |  |
| Miscellaneous                                     | 500           | 12   | 326         | 174           | 24           | 252          |  |  |
| Building-2nd Floor/Repairs/Main                   | -             | -  | -           | -             | -            | -            |  |  |
| Building Repairs                                  | 50,000        | 2,441  | 44,450      | 5,550         | 604          | 10,533       |  |  |
| Building - Utilities/Electric                     | 38,000        | 3,489  | 14,218      | 23,782        | 3,490        | 15,874       |  |  |
| Building - Utilities/Gas                          | 15,000        | 683  | 7,524       | 7,476         | 966          | 8,073        |  |  |
| Building - Utilities/Water/Sewer                  | 25,000        | 1,164  | 7,464       | 17,536        | 2,659        | 9,567        |  |  |
| Utilities/Telephone                               | 4,000         | 236  | 5,736       | (1,736)       | 1,695        | 3,868        |  |  |
| Landscaping                                       | 18,000        | 4,469  | 13,213      | 4,787         | 2,557        | 6,662        |  |  |
| Security  | 2,500         | 72   | 434         | 2,066         | 277          | 709          |  |  |
| Meals & Entertainment                             | 5,000         | -  | 541         | 4,459         | -            | 1,504        |  |  |
| Computer/Internet                                 | 1,000         | -  | -           | 1,000         | -            | 15           |  |  |
| Dues & Subscriptions                              | 300           | -  | -           | 300           | -            | 285          |  |  |
| Licenses/Permits/Fees                             | 200           | -  | -           | 200           | -            | 100          |  |  |
| Office Supplies/Expense                           | 500           | -  | -           | 500           | -            | -            |  |  |
| Advertising                                       | 500           | -  | -           | 500           | -            | -            |  |  |
| Treasurer's Fees                                  | 3,304         | 914  | 3,120       | 184           | 732          | 2,530        |  |  |
| Training/Education                                | 500           | -  | -           | 500           | -            | •            |  |  |
| Employee Relations                                | 500           | -  | 922         | (422)         | -            | 220          |  |  |
| Janitorial Supplies                               | 500           | -  | -           | 500           | -            | -            |  |  |
| Trash Removal                                     | 7,000         | •  | 3,618       | 3,382         | 478          | 2,487        |  |  |
| Mileage/Travel/Lodging                            | 2,000         | 210  | 1,273       | 727           | 139          | 765          |  |  |
| Election  | 1,000         | 259  | 2,475       | (1,475)       | -            | -            |  |  |
| Contingency                                       | 166,982       | -  | -           | 166,982       | -            | -            |  |  |
| Emergency reserve                                 | 7,875         | <u>-                                      </u> |             | 7,875         |              |              |  |  |
|   | 497,361       | 23,477   | 178,768     | 318,593       | 21,430       | 136,817      |  |  |
| France (deficiency) of manager                    | <del></del>   |  | .,,,,,,,,   |               |              |              |  |  |
| Excess (deficiency) of revenues over expenditures | (137,603)     | 53,244   | 109,925     | 247,528       | 40,460       | 105,264      |  |  |
| Fund balance - beginning                          | 137,603       | 199,649  | 142,968     | 5,365         | 182,472      | 117,668      |  |  |
| Fund balance - ending                             | \$ -          | \$ 252,893                                     | \$ 252,893  | \$ 252,893    | \$ 222,932   | \$ 222,932   |  |  |

## Heather Ridge Metropolitan District Budget and Actual

## Statement of Revenues, Expenditures and Changes in Fund Balance

## Governmental Funds

#### Budget and Actual For the 6 Months Ended June 30, 2018 Capital Fund

|   |               |               |             | Variance      | Prior Year   |             |  |  |
|---|---------------|---------------|-------------|---------------|--------------|-------------|--|--|
|   | Annual        |               | Year to     | Favorable     | Current      | Year to     |  |  |
|   | <u>Budget</u> | <u>Actual</u> | <u>Date</u> | (Unfavorable) | <u>Month</u> | <u>Date</u> |  |  |
| Revenues  |               |               |             |               |              |             |  |  |
| Bond Proceeds                                     | \$ -          | \$ -          | \$ -        | \$ -          | \$ -         | \$ -        |  |  |
| Premium on Bonds                                  | -             | -             | -           | -             | -            | -           |  |  |
| Miscellaneous Income                              | -             | -             | -           | -             | -            | -           |  |  |
| Interest income                                   |               | 868           | 5,931       | 5,931         | 680          | 4,607       |  |  |
|   |               |               |             |               |              |             |  |  |
|   |               | 868           | 5,931       | 5,931         | 680          | 4,607       |  |  |
| Expenditures                                      |               |               |             |               |              |             |  |  |
| Capital Improvements                              | •             | -             | -           | -             | -            | -           |  |  |
| Planning & Engineering                            | -             | -             | -           | -             | -            | -           |  |  |
| Permits   | -             | -             | -           | -             | -            | -           |  |  |
| Wells   | -             | -             | -           | -             | -            | -           |  |  |
| Maintenance Building Roof                         | -             | -             | -           | -             | -            | -           |  |  |
| Clubhouse Outside Lighting                        | -             | -             | -           | -             | -            | -           |  |  |
| Software System                                   | •             | -             | -           | -             | -            | -           |  |  |
| Golf Equipment                                    | -             | -             | -           | -             | -            | -           |  |  |
| Perimeter Fence                                   | -             | -             | -           | -             | -            | -           |  |  |
| Range Netting                                     | -             | -             | -           | -             | -            | -           |  |  |
| Website Development                               | -             | -             | -           | -             | -            | -           |  |  |
| Improvements                                      | •             | -             | 55,000      | (55,000)      | -            | •           |  |  |
| Irrigation/Project/Improvements                   | 740,557       | -             | -           | 740,557       | 10,400       | 92,520      |  |  |
| Cart Path Improvements                            | -             | -             | 55,969      | (55,969)      | -            | 318,565     |  |  |
| Fencing   | -             | -             | 3,150       | (3,150)       | -            | -           |  |  |
| Parking Lot Improvements                          | -             | 12,500        | 147,835     | (147,835)     | -            | -           |  |  |
| Design Consulting/Master Plan                     | -             | -             | 17,709      | (17,709)      | -            | -           |  |  |
| Miscellaneous                                     |               |               |             |               |              | 60          |  |  |
|   |               |               |             | 100.004       | 40.400       | 444 445     |  |  |
|   | 740,557       | 12,500        | 279,663     | 460,894       | 10,400       | 411,145     |  |  |
| Funcio (deficiency) of revenues                   |               |               |             |               |              |             |  |  |
| Excess (deficiency) of revenues over expenditures | (740,557)     | (11,632)      | (273,732)   | 466,825       | (9,720)      | (406,538)   |  |  |
| over expericitures                                | (740,557)     | (11,032)      | (213,132)   | 400,023       | (3,720)      | (400,550)   |  |  |
| Fund balance - beginning                          | 740,557       | 477,820       | 739,920     | (637)         | 744,886      | 1,141,704   |  |  |
| Fund balance - ending                             | <u>\$</u>     | \$ 466,188    | \$ 466,188  | \$ 466,188    | \$ 735,166   | \$ 735,166  |  |  |

## Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Governmental Funds Budget and Actual For the 6 Months Ended June 30, 2018

## Debt Fund

|   |    |               |           |               |    |             | Variance      |           |              | Prior Year |             |         |  |
|---|----|---------------|-----------|---------------|----|-------------|---------------|-----------|--------------|------------|-------------|---------|--|
|   |    | Annual        |           |               |    | Year to     |               | Favorable |              | Current    |             | Year to |  |
|   |    | <u>Budget</u> |           | <u>Actual</u> |    | <u>Date</u> | (Unfavorable) |           | <u>Month</u> |            | <u>Date</u> |         |  |
| Revenues  | _  |               | _         |               | _  |             |               |           | _            |            |             |         |  |
| Property taxes                                    | \$ | 421,382       | \$        | 116,541       | \$ | 397,960     | \$            | (23,422)  | \$           | 131,492    | \$          | 454,634 |  |
| Specific ownership taxes                          |    | 29,523        |           | 2,428         |    | 15,699      |               | (13,824)  |              | 3,502      |             | 18,959  |  |
| Transfer from Capital Projects F                  |    | -             |           | -             |    | -           |               | -         |              | -          |             | •       |  |
| Bond Proceeds                                     |    | -             |           | -             |    | -           |               | -         |              | -          |             | -       |  |
| Premium on Bonds                                  |    | -             |           | 405           |    | -           |               | -         |              | - 170      |             | 400     |  |
| Interest income                                   | _  | 500           | _         | 125           |    | 565         |               | 65        |              | 179        |             | 402     |  |
|   |    | 451,405       |           | 119,094       |    | 414,224     |               | (37,181)  |              | 135,173    |             | 473,995 |  |
| Expenditures                                      |    |               |           |               |    |             |               |           |              |            |             | -       |  |
| Bond Interest '09                                 |    | -             |           | -             |    | -           |               | -         |              | -          |             | -       |  |
| Bond Interest '11                                 |    | -             |           | -             |    | -           |               | -         |              | -          |             | -       |  |
| Bond Principal '16                                |    | 190,000       |           | -             |    | -           |               | 190,000   |              | -          |             | -       |  |
| Bond Interest '16                                 |    | 210,300       |           | -             |    | 105,150     |               | 105,150   |              | -          |             | 107,925 |  |
| Accounting  |    | -             |           | -             |    | -           |               | -         |              | -          |             | -       |  |
| Issuance Costs                                    |    | -             |           | -             |    | -           |               | -         |              | -          |             | -       |  |
| Refunding Escrow                                  |    | -             |           | -             |    | -           |               | -         |              | -          |             | -       |  |
| Bond Insurance                                    |    | -             |           | -             |    | -           |               | -         |              | -          |             | -       |  |
| Trustee Fees                                      |    | 5,000         |           | 600           |    | 600         |               | 4,400     |              | 600        |             | 600     |  |
| Legal Expenses                                    |    | -             |           | -             |    | -           |               | -         |              | -          |             | -       |  |
| Treasurer Fees                                    |    | 6,321         |           | 1,749         |    | 5,971       |               | 350       |              | 1,975      |             | 6,822   |  |
| Contingency                                       | _  | 5,000         | _         |               | _  |             | _             | 5,000     | _            | -          |             | -       |  |
|   | _  | 416,621       |           | 2,349         |    | 111,721     |               | 304,900   | _            | 2,575      |             | 115,347 |  |
| Fuence (deficiency) of revenues                   |    |               |           |               |    |             |               |           |              |            |             |         |  |
| Excess (deficiency) of revenues over expenditures |    | 34,784        |           | 116,745       |    | 302,503     |               | 267,719   |              | 132,598    |             | 358,648 |  |
| Fund holongs haginning                            |    | 194 970       |           | 364 082       |    | 178 324     |               | (6,555)   |              | 306,096    |             | 80,046  |  |
| Fund balance - beginning                          | _  | 184,879       |           | 364,082       | _  | 178,324     |               | (0,555)   | _            | 300,030    |             | 00,040  |  |
| Fund balance - ending                             | \$ | 219,663       | <u>\$</u> | 480,827       | \$ | 480,827     | \$            | 261,164   | <u>\$</u>    | 438,694    | <u>\$</u>   | 438,694 |  |

## Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis

## Enterprise Funds Budget and Actual

## For the 6 Months Ended June 30, 2018

## Enterprise Fund

|                                 | (Amended)     |              |             | Variance      | Prior Year   |             |  |  |
|---------------------------------|---------------|--------------|-------------|---------------|--------------|-------------|--|--|
|                                 | Annual        | Current      | Year to     | Favorable     | Current      | Year to     |  |  |
|                                 | <u>Budget</u> | <u>Month</u> | <u>Date</u> | (Unfavorable) | <u>Month</u> | <u>Date</u> |  |  |
| Revenues                        |               |              |             |               |              |             |  |  |
| Golf Course Revenue             | \$ -          | \$ -         | \$ -        | \$ -          | \$ -         | \$ -        |  |  |
| Golf Packages                   | 40,000        | -            | 31,100      | (8,900)       | -            | 37,600      |  |  |
| Men's Club Redeemed             | (400)         | • •          |             | (150)         | 953          | 463         |  |  |
| Premium Cards Redeemed          | (12,000)      | (650)        | (1,891)     | 10,109        | (1,900)      | (7,570)     |  |  |
| Tournaments                     | -             | -            | -           | -             | -            | -           |  |  |
| Cart Fees                       | 148,960       | 28,583       | 86,908      | (62,052)      | 34,348       | 87,789      |  |  |
| Green Fees                      | 450,000       | 88,900       | 279,801     | (170,199)     | 84,356       | 263,971     |  |  |
| Range ball fees                 | 30,800        | 5,698        | 20,117      | (10,683)      | 5,874        | 17,716      |  |  |
| Club Rentals                    | -             | -            | -           | -             | -            | -           |  |  |
| Merchandise                     | 30,500        | 5,759        | 17,072      | (13,428)      | 5,965        | 17,680      |  |  |
| Miscellaneous Income            | 4,200         | 589          | 1,662       | (2,538)       | 724          | 2,244       |  |  |
| Interest income                 |               |              |             |               |              | -           |  |  |
|                                 | 692,060       | 128,388      | 434,219     | (257,841)     | 130,320      | 419,893     |  |  |
| Expenditures                    |               |              |             |               |              |             |  |  |
| Golf Course operations          | 351,328       | 37,883       | 159,186     | 192,142       | 31,491       | 162,092     |  |  |
| Administration Expenses         | 90,600        | 7,375        | 44,053      | 46,547        | 6,791        | 45,466      |  |  |
| Grounds expense                 | 306,500       | 41,694       | 205,034     | 101,466       | 26,921       | 202,534     |  |  |
|                                 | 748,428       | 86,952       | 408,273     | 340,155       | 65,203       | 410,092     |  |  |
| Excess (deficiency) of revenues |               |              |             |               |              |             |  |  |
| over expenditures               | (56,368)      | 41,436       | 25,946      | 82,314        | 65,117       | 9,801       |  |  |
| Fund balance - beginning        | 412,109       | 359,580      | 375,070     | (37,039)      | 327,520      | 382,836     |  |  |
| Fund balance - ending           | \$ 355,741    | \$ 401,016   | \$ 401,016  | \$ 45,275     | \$ 392,637   | \$ 392,637  |  |  |

## Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis Governmental Funds Budget and Actual For the 6 Months Ended June 30, 2018

## **Enterprise Fund**

|  | (Amended)            |              |             | Variance      | Prior Year       |                  |  |  |
|--|----------------------|--------------|-------------|---------------|------------------|------------------|--|--|
|  | Annual               | Current      | Year to     | Favorable     | Current          | Year to          |  |  |
|  | <u>Budget</u>        | <u>Month</u> | <u>Date</u> | (Unfavorable) | <u>Month</u>     | <u>Date</u>      |  |  |
| Golf Course operations                   |                      |              |             |               |                  |                  |  |  |
| Merchandise                              | \$ 24,000            | \$ 3,851     | \$ 6,277    | \$ 17,723     | \$ 1,435         | \$ 14,947        |  |  |
| Equipment lease                          | \$ 24,000            | φ 3,031      | ¥ 0,277     | φ 17,725      | φ 1,400          | ψ 17,57 <i>1</i> |  |  |
| District Consultants                     | _                    | _            | _           | _             | _                | -                |  |  |
| F&B Expenses promo                       | _                    | _            | _           | _             | _                | _                |  |  |
| Tournament commissions                   | _                    | _            | _           | _             | _                | _                |  |  |
| Tournament Expense                       | 500                  | _            | _           | 500           | _                | _                |  |  |
| Wages and benefits                       | 134,333              | 16,538       | 56,899      | 77,434        | 14,087           | 52,706           |  |  |
| Business licenses and permits            | 100                  | 10,000       | 00,000      | 100           | 11,007           | -                |  |  |
| Advertising                              | 800                  | _            | 1,177       | (377)         | _                | -                |  |  |
| Bank Service charges                     | -                    | _            | .,          | (0.7)         | _                | -                |  |  |
| Credit Card Fees                         | 15,000               | 1,930        | 5,878       | 9,122         | 1,672            | 7,851            |  |  |
| Meals and entertainment                  | 700                  | 466          | 616         | 84            | .,               | 177              |  |  |
| Charitable community relations           | 700                  |              | -           | -             | •                | •••              |  |  |
| Club Rental Expense                      | 400                  | 89           | 364         | 36            | _                | 28               |  |  |
| Computer and internet expenses           | 3,000                |              | 750         | 2,250         | -                | 750              |  |  |
| Driving range supplies                   | 5.000                | 3,029        | 7,707       | (2,707)       | 200              | 12,325           |  |  |
| Dues and subscriptions                   | 300                  | 0,025        | .,,         | 300           |                  | 110              |  |  |
| Employee relations                       | 600                  | _            | 191         | 409           | 19               | 323              |  |  |
| Equipment facility rental                | -                    | -            |             |               |                  | •                |  |  |
| GHIN expense                             | 750                  | 140          | 760         | (10)          | 175              | 550              |  |  |
| Golf Club Repairs                        | 700                  | 1-10         | -           | (,            |                  |                  |  |  |
| Golf Cart Lease                          | 66,895               | 6.084        | 31,218      | 35,677        | 5,775            | 29,919           |  |  |
| Golf Lessons                             | 700                  | 195          | 390         | 310           | 300              | 665              |  |  |
| Golf Cart Repairs                        | 8,000                | 14           | 338         | 7.662         | 236              | 1,678            |  |  |
| Janitorial expense                       | 3,120                | 530          | 789         | 2,331         | 748              | 1,181            |  |  |
| Laundry/Cleaning expense                 | 3,120                | 550          | .00         | 2,001         | -                | -,,              |  |  |
| Licenses/Permits/Fees                    | 245                  | _            | 245         | _             | _                | 245              |  |  |
| Insurance                                | 8,626                | _            | 8,751       | (125)         | _                | 7,078            |  |  |
| Office Supplies/Expenses                 | 1,500                | 253          | 1,267       | 233           | 134              | 1,015            |  |  |
| Operating Supplies                       | 12,000               | 1,116        | 4,137       | 7,863         | 1,849            | 4,531            |  |  |
| Golf Supplies                            | 12,000               | 1,110        | -1,107      | .,000         | .,0.0            | .,               |  |  |
| Pest control                             | 100                  | _            | _           | 100           | -                | -                |  |  |
| Postage and Delivery                     | 100                  | _            | _           | 100           | -                | -                |  |  |
| Printing Stationary                      | 100                  | _            | _           |               | -                | -                |  |  |
| Repairs/Maintenance                      | 4,000                | 971          | 7,516       | (3,516)       | 346              | 1,636            |  |  |
| Training education                       | 4,000                | 3/1          | 7,010       | (0,0.0)       | •                | .,               |  |  |
| Trash removal                            | 1,500                | _            | 316         | 1,184         | 119              | 621              |  |  |
| Utilities -electric                      | 17,500               | 1,378        | 8,402       | 9,098         | 1,432            | 6,814            |  |  |
|  | 11,000               | 283          | 2,560       | 8,440         | 353              | 2,957            |  |  |
| Utilities -gas                           | 6,000                | (1,164)      | 1,863       | 4,137         | 665              | 2,390            |  |  |
| Utilities - water<br>Utilities telephone | 6,000                | 184          | 1,828       | 4,172         | 432              | 2,602            |  |  |
| Security                                 | 1,000                | 82           | 488         | 512           | 82               | 574              |  |  |
| Custodial Supplies                       | 1,000                | -            |             |               | -                | -                |  |  |
| District Management                      | 12,000               | 1,000        | 6,000       | 6,000         | 1,000            | 6,000            |  |  |
| Miscellaneous expense                    | 2,800                | 1,500        | 22          | 2,778         | 358              | 358              |  |  |
| Building Maintenance                     | 2,759                | 914          | 2,437       | 322           | 74               | 2,061            |  |  |
| Costs Associated with 2nd Floor          | 2,739                | -            | a., 101     | -             | -                | -,               |  |  |
| Total Golf Course Operations             | \$ 351,328           | \$ 37,883    | \$ 159,186  | \$ 192,142    | \$ 31,491        | \$ 162,092       |  |  |
| Total Goll Course Operations             | <del>Ψ 331,320</del> | Ψ 57,005     | Ψ 100,100   | Ψ 102,172     | <u>₩ 01,-701</u> | A 1051005        |  |  |

# Heather Ridge Metropolitan District Statement of Revenues, Expenditures and Changes in Fund Balance Budgetary Basis Governmental Funds Budget and Actual For the 6 Months Ended June 30, 2018

## Enterprise Fund

| Administration Expenses Accounting Legal  |                                | (Amended)            | ended)    |        |          |         | Variance        |          | Prior Year |          |          |  |
|---|--------------------------------|----------------------|-----------|--------|----------|---------|-----------------|----------|------------|----------|----------|--|
| Administration Expenses Accounting  |                                | Annual               |           |        |          |         | Favorable       |          | Current    |          | Year to  |  |
| Legal   6,000   | Administration Expenses        |                      |           |        |          |         |                 |          |            |          |          |  |
| Consulting fees   | Accounting                     | \$ 10,000            | \$        | 1,324  | \$       | 4,165   | \$ 5,835        | \$       | 614        | \$       | 4,201    |  |
| Wages and Benefits         74,000         6,013         36,072         37,928         6,147         38,128           Computer and intermet expenses         -   |                                | 6,000                |           | -      |          | 3,713   | 2,287           |          | -          |          | 3,050    |  |
| Computer and intermet expenses  | Consulting fees                | -                    |           | -      |          | -       | -               |          | -          |          | -        |  |
| Computer and Internet expenses  | Wages and Benefits             | 74,000               |           | 6,013  |          | 36,072  | 37,928          |          | 6,147      |          | 38,128   |  |
| Repairs/Maintenance   | •                              | -                    |           | -      |          | -       | -               |          | •          |          | -        |  |
| Opfice Supplies         -   |                                | -                    |           | -      |          | •       | -               |          | -          |          | -        |  |
| Office Supplies   | •                              | -                    |           | -      |          | -       | -               |          | -          |          | -        |  |
| Janitorial  | Operating supplies             | -                    |           | -      |          | -       | -               |          | -          |          | -        |  |
| Postage and delivery  |                                | -                    |           | -      |          | -       | -               |          | -          |          | -        |  |
| Printing/Stationery   500   |                                | -                    |           | -      |          | -       | -               |          | -          |          | •        |  |
| Professional fees   |                                | -                    |           | -      |          | -       | -               |          | -          |          | -        |  |
| Security  |                                | 500                  |           | -      |          | -       | 500             |          | -          |          | -        |  |
| Training/education  |                                | -                    |           | -      |          | -       | •               |          | -          |          | -        |  |
| Travel/mileage/Iodging  |                                | -                    |           | -      |          | -       | -               |          | -          |          | -        |  |
| Miscellaneous   |                                | •                    |           | •      |          | •       | -               |          | -          |          | -        |  |
| Total Administrative expenses   90,600   \$ 7,375   \$ 44,053   \$ 46,547   \$ 6,791   \$ 45,466  |                                | -                    |           | •      |          | -       | -               |          | _          |          | _        |  |
| Total Administrative expenses   \$90,600   \$7,375   \$44,053   \$46,547   \$6,791   \$45,466   |                                | 100                  |           | 38     |          | 103     | (3)             |          | 30         |          | 87       |  |
| Grounds   |                                | <del></del>          | _         |        | _        |         |                 | \$       |            | \$       |          |  |
| Golf course amenities   | rotal Authinistrative expenses | <del>\$ 90,000</del> | 4         | 7,070  | <u>*</u> | 44,000  | <u>Ψ 40,541</u> | <u>~</u> | 0,701      | <u> </u> | 40,400   |  |
| Wages and benefits         175,000         23,305         97,064         77,936         24,062         106,169           Gas oil lube         10,000         -         2,848         7,152         1,669         2,947           Dues and subscriptions         -         -         575         (575)         -         570           Employee relations         -  |                                |                      |           |        |          |         | _               |          |            | _        |          |  |
| Gas oil lube         10,000         -         2,848         7,152         1,669         2,947           Dues and subscriptions         -         -         575         (575)         -         570           Employee relations         -         -         -         -         -         -         -           Advertising         100         -         35         65         35         70           Utility - gas         1,100         54         1,203         (103)         61         702           Utility - water/sewer         1,300         -         602         698         136         655           Utility - water/sewer         1,300         -         602         698         136         655           Utility - water/sewer         1,300         -         602         698         136         655           Utility - water/sewer         1,300         -         602         698         136         655           Utility - water/sewer         1,300         -         602         698         136         655           Utility - vater/sewer         1,500         -         35         565         -         -         -         -         - <td></td> <td></td> <td>\$</td> <td>-</td> <td>\$</td> <td>-</td> <td></td> <td>\$</td> <td>-</td> <td>\$</td> <td><u>.</u></td> |                                |                      | \$        | -      | \$       | -       |                 | \$       | -          | \$       | <u>.</u> |  |
| Dues and subscriptions  |                                |                      |           | 23,305 |          |         |                 |          | •          |          |          |  |
| Employee relations  |                                | 10,000               |           | -      |          |         |                 |          | 1,669      |          |          |  |
| Advertising 100 - 35 65 35 70 Utility - electric 50,000 8,536 17,499 32,501 4,923 23,688 Utility - gas 1,100 54 1,203 (103) 61 702 Utility - water/sewer 1,300 - 602 698 136 655 Utility - telephone 1,600 140 710 890 139 673 Trash Removal 2,700 189 2,147 553 - 2,063 Education/seminars 600 - 35 565 Computer/Internet 1 184 Chemicals 4,000 1,151 2,067 1,933 211 1,362 Equipment repairs/maintenance 15,000 573 3,694 11,306 1,587 8,972 Equipment repairs/maintenance 15,000 573 3,694 11,306 1,587 8,972 Equipment repairs 10,000 3,550 6,551 3,449 (7,887) 4,716 Golf course supplies 1,700 - 832 868 574 1,197 Ground improvements 2,000 2,000 2,000 Cart Paths, Sand Traps, Trees - 42,724 (42,724) - 39,519 Seed, Sod - 621 (621) - 2,061 Licenses/Permits/Fees 300 - 103 197 1 Irrigation repairs 2,700 612 6,432 (3,732) - 945 Amenities 2,000 1,235 2,596 (596) - 748 Sand, soil, gravel 2,500 1,583 1,583 917 - 1,801 Sanitation rental 3,600 405 2,610 990 1,215 2,785 Professional Fees 200 232 802 (602)   | •                              | -                    |           | -      |          | 575     | (575)           |          | -          |          | 570      |  |
| Utility - electric         50,000         8,536         17,499         32,501         4,923         23,688           Utility - gas         1,100         54         1,203         (103)         61         702           Utility - water/sewer         1,300         -         602         698         136         655           Utility - telephone         1,600         140         710         890         139         673           Trash Removal         2,700         189         2,147         553         -         2,063           Education/seminars         600         -         35         565         -         -           Computer/Internet         -         -         -         -         -         -         -         -           Operating Supplies         - <t< td=""><td></td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td></td><td>-</td><td></td><td>-</td></t<>                                   |                                | -                    |           | -      |          | -       |                 |          | -          |          | -        |  |
| Utility - gas         1,100         54         1,203         (103)         61         702           Utility - water/sewer         1,300         -         602         698         136         655           Utility - telephone         1,600         140         710         890         139         673           Trash Removal         2,700         189         2,147         553         -         2,063           Education/seminars         600         -         35         565         -         -         -           Computer/Internet         - </td <td><del>-</del></td> <td></td>                                  | <del>-</del>                   |                      |           |        |          |         |                 |          |            |          |          |  |
| Utility - water/sewer         1,300         -         602         698         136         655           Utility - telephone         1,600         140         710         890         139         673           Trash Removal         2,700         189         2,147         553         -         2,063           Education/seminars         600         -         35         565         -         -           Computer/Internet         -         -         -         -         -         -         -           Operating Supplies         -  |                                |                      |           | •      |          |         | •               |          | •          |          |          |  |
| Utility - telephone         1,600         140         710         890         139         673           Trash Removal         2,700         189         2,147         553         -         2,063           Education/seminars         600         -         35         5655         -         -           Computer/Internet         -         -         -         -         -         -         -           Operating Supplies         -   |                                |                      |           | 54     |          | •       |                 |          |            |          |          |  |
| Trash Removal         2,700         189         2,147         553         -         2,063           Education/seminars         600         -         35         565         -         -           Computer/Internet         -         -         -         -         -         -           Operating Supplies         -         -         -         -         -         184           Chemicals         4,000         1,151         2,067         1,933         211         1,362           Equipment repairs/maintenance         15,000         573         3,694         11,306         1,587         8,972           Equipment rental         - <t< td=""><td></td><td></td><td></td><td>440</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>   |                                |                      |           | 440    |          |         |                 |          |            |          |          |  |
| Education/seminars         600         -         35         565         -         -           Computer/Internet         -   |                                | •                    |           |        |          |         |                 |          | 139        |          |          |  |
| Computer/Internet         -         -         -         -         184           Chemicals         4,000         1,151         2,067         1,933         211         1,362           Equipment repairs/maintenance         15,000         573         3,694         11,306         1,587         8,972           Equipment rental         -         -         -         -         -         -         -         -           Fertilizer         10,000         3,550         6,551         3,449         (7,887)         4,716           Golf course supplies         1,700         -         832         868         574         1,197           Ground improvements         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         39,519         Seed, Sod         Landscaping         10,000         -         -         10,000         -         -  |                                | •                    |           | 109    |          | •       |                 |          | -          |          | 2,003    |  |
| Operating Supplies         -         -         -         -         184           Chemicals         4,000         1,151         2,067         1,933         211         1,362           Equipment repairs/maintenance         15,000         573         3,694         11,306         1,587         8,972           Equipment rental         -         -         -         -         -         -         -         -           Fertilizer         10,000         3,550         6,551         3,449         (7,887)         4,716           Golf course supplies         1,700         -         832         868         574         1,197           Ground improvements         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         -         2,000         -         -         -         2,000         -         -         2,061         -         2,061         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <t< td=""><td></td><td>600</td><td></td><td>-</td><td></td><td>35</td><td>303</td><td></td><td>-</td><td></td><td>-</td></t<>            |                                | 600                  |           | -      |          | 35      | 303             |          | -          |          | -        |  |
| Chemicals 4,000 1,151 2,067 1,933 211 1,362 Equipment repairs/maintenance 15,000 573 3,694 11,306 1,587 8,972 Equipment rental  | •                              | •                    |           | -      |          | -       | -               |          | _          |          | 184      |  |
| Equipment repairs/maintenance         15,000         573         3,694         11,306         1,587         8,972           Equipment rental         -         -         -         -         -         -           Fertilizer         10,000         3,550         6,551         3,449         (7,887)         4,716           Golf course supplies         1,700         -         832         868         574         1,197           Ground improvements         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,000         -         -         2,061         -         2,061         -         -         -         2,061         -   |                                | 4 000                |           | 1 151  |          | 2.067   | 1 033           |          | 211        |          |          |  |
| Equipment rental         -  |                                |                      |           | -      |          | •       | •               |          |            |          | •        |  |
| Fertilizer         10,000         3,550         6,551         3,449         (7,887)         4,716           Golf course supplies         1,700         -         832         868         574         1,197           Ground improvements         2,000         -         -         2,000         -         -           Cart Paths, Sand Traps, Trees         -         -         42,724         (42,724)         -         39,519           Seed, Sod         -         -         621         (621)         -         2,061           Landscaping         10,000         -         -         10,000         -         -         2,061           Licenses/Permits/Fees         300         -         103         197         -   |                                | 15,000               |           | 5/5    |          | 3,034   | 11,500          |          | 1,001      |          | 0,072    |  |
| Golf course supplies         1,700         -         832         868         574         1,197           Ground improvements         2,000         -         -         2,000         -         -           Cart Paths, Sand Traps, Trees         -         -         42,724         (42,724)         -         39,519           Seed, Sod         -         -         621         (621)         -         2,061           Landscaping         10,000         -         -         10,000         -         -           Licenses/Permits/Fees         300         -         103         197         -         -           Licenses/Permits/Fees         300         -         103         197         -         -           Irigation repairs         2,700         612         6,432         (3,732)         -         945           Amenities         2,000         1,235         2,596         (596)         -         748           Sand, soil, gravel         2,500         1,583         1,583         917         -         1,801           Sanitation rental         3,600         405         2,610         990         1,215         2,785           Professional Fees  |                                | 10 000               |           | 3 550  |          | 6 551   | 3 449           |          | (7.887)    |          | 4.716    |  |
| Ground improvements         2,000         -         -         2,000         -         -         39,519           Cart Paths, Sand Traps, Trees         -         -         42,724         (42,724)         -         39,519           Seed, Sod         -         -         -         621         (621)         -         2,061           Landscaping         10,000         -         -         10,000         -         -         -           Licenses/Permits/Fees         300         -         103         197         -<  |                                | •                    |           | 0,000  |          |         | •               |          |            |          |          |  |
| Cart Paths, Sand Traps, Trees       -       -       42,724       (42,724)       -       39,519         Seed, Sod       -       -       -       621       (621)       -       2,061         Landscaping       10,000       -       -       10,000       -       -         Licenses/Permits/Fees       300       -       103       197       -       -         Irrigation repairs       2,700       612       6,432       (3,732)       -       945         Amenities       2,000       1,235       2,596       (596)       -       748         Sand, soil, gravel       2,500       1,583       1,583       917       -       1,801         Sanitation rental       3,600       405       2,610       990       1,215       2,785         Professional Fees       200       232       802       (602)       -       -         Repairs/Maint/Shop       600       -       665       (65)       -       -         Security       900       74       446       454       74       518         Small tools and equipment       7,000       -       10,500       (3,500)       30       97  |                                |                      |           | _      |          | -       |                 |          | -          |          | -        |  |
| Seed, Sod       -       -       621       (621)       -       2,061         Landscaping       10,000       -       -       10,000       -       -         Licenses/Permits/Fees       300       -       103       197       -       -         Irrigation repairs       2,700       612       6,432       (3,732)       -       945         Amenities       2,000       1,235       2,596       (596)       -       748         Sand, soil, gravel       2,500       1,583       1,583       917       -       1,801         Sanitation rental       3,600       405       2,610       990       1,215       2,785         Professional Fees       200       232       802       (602)       -       -         Repairs/Maint/Shop       600       -       665       (65)       -       -         Security       900       74       446       454       74       518         Small tools and equipment       7,000       -       10,500       (3,500)       30       97         Tires/batteries       100       55       90       10       92       92         Training/Education   |                                | _,000                |           | _      |          | 42,724  |                 |          | _          |          | 39,519   |  |
| Landscaping       10,000       -       -       10,000       -       -         Licenses/Permits/Fees       300       -       103       197       -       -         Irrigation repairs       2,700       612       6,432       (3,732)       -       945         Amenities       2,000       1,235       2,596       (596)       -       748         Sand, soil, gravel       2,500       1,583       1,583       917       -       1,801         Sanitation rental       3,600       405       2,610       990       1,215       2,785         Professional Fees       200       232       802       (602)       -       -         Repairs/Maint/Shop       600       -       665       (65)       -       -         Security       900       74       446       454       74       518         Small tools and equipment       7,000       -       10,500       (3,500)       30       97         Tires/batteries       100       55       90       10       92       92         Training/Education       -       -       -       -       -       -       -       -       -       - </td <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td>   |                                | -                    |           | -      |          |         |                 |          | -          |          |          |  |
| Licenses/Permits/Fees         300         -         103         197         -<  |                                | 10,000               |           | -      |          | -       |                 |          | -          |          | -        |  |
| Amenities 2,000 1,235 2,596 (596) - 748 Sand, soil, gravel 2,500 1,583 1,583 917 - 1,801 Sanitation rental 3,600 405 2,610 990 1,215 2,785 Professional Fees 200 232 802 (602) Repairs/Maint/Shop 600 - 665 (65) Security 900 74 446 454 74 518 Small tools and equipment 7,000 - 10,500 (3,500) 30 97 Tires/batteries 100 55 90 10 92 92 Training/Education  |                                |                      |           | -      |          | 103     | 197             |          | -          |          | -        |  |
| Sand, soil, gravel         2,500         1,583         1,583         917         -         1,801           Sanitation rental         3,600         405         2,610         990         1,215         2,785           Professional Fees         200         232         802         (602)         -         -         -           Repairs/Maint/Shop         600         -         665         (65)         -         -         -           Security         900         74         446         454         74         518           Small tools and equipment         7,000         -         10,500         (3,500)         30         97           Tires/batteries         100         55         90         10         92         92           Training/Education         -         -         -         -         -         -         -         -           Landscape Maintenance         -  | Irrigation repairs             | 2,700                |           | 612    |          | 6,432   | (3,732)         |          | -          |          | 945      |  |
| Sanitation rental         3,600         405         2,610         990         1,215         2,785           Professional Fees         200         232         802         (602)         -         -           Repairs/Maint/Shop         600         -         665         (65)         -         -           Security         900         74         446         454         74         518           Small tools and equipment         7,000         -         10,500         (3,500)         30         97           Tires/batteries         100         55         90         10         92         92           Training/Education         -         -         -         -         -         -         -         -         -           Landscape Maintenance         -         <   | Amenities                      | 2,000                |           | 1,235  |          | 2,596   |                 |          | -          |          |          |  |
| Professional Fees         200         232         802         (602)         -<  | Sand, soil, gravel             | 2,500                |           | 1,583  |          |         |                 |          | -          |          |          |  |
| Repairs/Maint/Shop       600       -       665       (65)       -       -         Security       900       74       446       454       74       518         Small tools and equipment       7,000       -       10,500       (3,500)       30       97         Tires/batteries       100       55       90       10       92       92         Training/Education       -       -       -       -       -       -       -         Landscape Maintenance       -       -       -       -       -       -       -       -       -       -   | Sanitation rental              | 3,600                |           |        |          |         |                 |          | 1,215      |          | 2,785    |  |
| Security         900         74         446         454         74         518           Small tools and equipment         7,000         -         10,500         (3,500)         30         97           Tires/batteries         100         55         90         10         92         92           Training/Education         -   |                                |                      |           | 232    |          |         |                 |          | -          |          | •        |  |
| Small tools and equipment         7,000         -         10,500         (3,500)         30         97           Tires/batteries         100         55         90         10         92         92           Training/Education         -  | •                              |                      |           | -      |          |         |                 |          |            |          |          |  |
| Tires/batteries         100         55         90         10         92         92           Training/Education         -   |                                |                      |           | 74     |          |         |                 |          |            |          |          |  |
| Training/Education Landscape Maintenance  |                                |                      |           |        |          |         |                 |          |            |          |          |  |
| Landscape Maintenance   |                                | 100                  |           | 55     |          | 90      | 10              |          | 92         |          | 92       |  |
|   |                                | -                    |           | -      |          |         |                 | _        | -<br>      | _        |          |  |
|   | ·                              | \$ 306,500           | <u>\$</u> | 41,694 | \$       | 205,034 | \$ 101,466      | \$       | 26,921     | \$       | 202,534  |  |

HRMD Golf & Clubhouse P&L 2018 by Month

Income / Expense Statement Summary

Actual \$ (000)

2018 - YTD

|                                |        |         |       | 20     | 10 - 1 | טו         |      |     |          |          |     |     |               |
|--------------------------------|--------|---------|-------|--------|--------|------------|------|-----|----------|----------|-----|-----|---------------|
| Description                    | Jan    | Feb     | Mar   | April  | May    | June       | July | Aug | Sept     | Oct      | Nov | Dec | YTD           |
| Significant Operations Event   |        | Weather |       | •      | •      |            | ,    | 3   |          |          |     |     |               |
| Golf Rounds                    | 548    | 373     | 1,990 | 2,712  | 3,576  | 4,507      |      |     |          |          |     |     | 13,706        |
| No Play Days - Weather         | 16     | 12      | 5     | 4      | 1      | 0          |      |     |          |          |     |     | 38            |
| Play Days                      | 15     | 16      | 26    | 26     | 30     | 30         |      |     |          |          |     |     | 143           |
| Avg \$ Rev per Round / Star    |        | 92.51   | 28.71 | 30.02  | 28.00  | 28.49      |      |     |          |          |     |     | 31.68         |
|                                |        |         |       |        |        |            |      |     |          |          |     |     |               |
| Avg \$ Profit per Round / Star |        | (47.10) | 8.92  | (1.29) | 1.90   | 9.19       |      |     |          |          |     |     | 1.89          |
| Revenue - Golf                 | 32.6   | 34.5    | 57.1  | 81.4   | 100.1  | 128.4      |      |     |          |          |     |     | 434.2         |
| Expenses                       |        |         |       |        |        |            |      |     |          |          |     |     |               |
| Expenses                       |        |         |       |        |        |            |      |     |          |          |     |     |               |
| Golf Course Operations         | 23.5   | 26.1    | 7.8   | 30.1   | 33.8   | 37.9       |      |     |          |          |     |     | 159.2         |
| Administration                 | 6.6    | 6.9     | 9.0   | 6.2    | 8.1    | 7.4        |      |     |          |          |     |     | 44.1          |
| Grounds Operations             | 21.6   | 19.1    | 22.6  | 48.6   | 51.5   | 41.7       |      |     |          |          |     |     | 205.0         |
| Total Expenses                 | 51.6   | 52.1    | 39.4  | 84.9   | 93.3   | 87.0       |      |     |          |          |     |     | 408.3         |
| P&L Excess / (Deficiency)      | (19.0) | (17.6)  | 17.8  | (3.5)  | 6.8    | 41.4       |      |     |          |          |     |     | 25.9          |
| FAL EXCESS / (Deliciency)      | (13.0) | (17.0)  | 17.0  | (3.3)  | 0.0    | 71.7       |      |     |          |          |     |     | 23.3          |
| <b>Key Expense Areas:</b>      |        |         |       |        |        |            |      |     |          |          |     |     |               |
| Payroll .                      |        |         |       |        |        |            |      |     |          |          |     |     |               |
| . ayron                        |        |         |       |        |        |            |      |     |          |          |     |     |               |
| Grounds Operations             | 12.1   | 14.4    | 13.9  | 15.2   | 18.2   | 23.3       |      |     |          |          |     |     | 97.1          |
| Golf Course Operations         | 4.4    | 4.3     | 6.4   | 10.5   | 14.8   | 16.5       |      |     |          |          |     |     | 56.9          |
| Administration                 | 5.3    | 6.4     | 6.3   | 6.1    | 6.0    | 6.0        |      |     |          |          |     |     | 36.1          |
| Total Payroll                  | 21.7   | 25.0    | 26.5  | 31.9   | 39.0   | 45.9       |      |     |          |          |     |     | 190.0         |
| 9/ Poyroll to Poyronus         | 67%    | 73%     | 46%   | 39%    | 39%    | 36%        |      |     |          |          |     |     | 44%           |
| % Payroll to Revenue           | 42%    | 48%     | 67%   | 38%    | 42%    | 53%        |      |     |          |          |     |     |               |
| % Payroll to Expenses          | 42 70  | 40 /0   | 07 76 | 30 %   | 42 70  | 55%        |      |     |          |          |     |     | 47%           |
| Utilities                      |        |         |       |        |        |            |      |     |          |          |     |     |               |
| Golf Ops & Pro Shop            | 2.2    | 2.3     | 3.4   | 2.3    | 3.7    | 0.7        |      |     |          |          |     |     | 14.6          |
| Grounds                        | 1.5    | 1.5     | 2.3   | 2.8    | 3.3    |            |      |     |          |          |     |     | 20.0          |
| Clubhouse Top Floor            | 6.0    | 5.2     | 9.6   | 4.2    | 4.4    | 5.6        |      |     |          |          |     |     | 34.9          |
| Utilities/Gen Fund Prtn        | 6.0    | 5.2     | 9.6   | 4.2    | 4.4    | 5.6        |      |     |          |          |     |     | 34.9          |
|                                |        |         |       |        |        |            |      |     |          |          |     |     |               |
| Clubhouse Maintena             | nce/lm | nrova   | monte | (Gen   | Fund)  |            |      |     |          |          |     |     |               |
| 1st Bldg Repair/Maintenance    | 0.2    | 0.5     | 0.3   | 0.9    | 5.5    |            |      |     |          |          |     |     | 8.5           |
| 2nd Bldg Repair/Maintenance    | 1.3    | 1.3     | 14.0  | 10.2   | 15.1   |            |      |     |          |          |     |     | 44.5          |
| Zina Biag Hopaii/Maimenanee    | 1.0    | 1.0     | 1 1.0 | 10.2   | 10.1   |            |      |     |          |          |     |     | 11.0          |
| Capital Expenditures           |        |         |       |        |        |            |      |     |          |          |     |     | To Date       |
| Grounds / Golf                 |        |         |       |        |        |            |      |     |          |          |     |     |               |
|                                | 0.0    | 0.0     | 0.0   | 0.0    | 0.0    |            |      |     |          |          |     |     | 2,623         |
| Clubhouse                      | 0.0    | 0.0     | 0.0   | 144.7  | 66.4   | 12.5       |      |     |          |          |     |     | 583           |
| Golf Course                    | 0.0    | 0.0     | 0.0   | 0.0    | 0.0    |            |      |     |          |          |     |     | 125           |
| Restaurant - Noonan's          | 0.0    | 0.0     | 0.0   | 0.0    | 0.0    |            |      |     |          |          |     |     | 106           |
| Total Cap Exp                  | 0.0    | 0.0     | 0.0   | 144.7  | 66.4   | 12.5       |      |     |          |          |     |     | 3,438         |
| District Front Assessed        | -1-    |         |       |        |        |            |      |     |          |          |     |     |               |
| District Fund Accour           |        |         |       |        |        | ceeds in G | F    |     |          |          |     |     |               |
| General Fund                   | 30     | 30      | 30    | 30     | 30     |            |      |     |          |          |     |     |               |
| * Gen Fund (8/15 Roof Ins Proc |        | 171     | 161   | 177    | 170    |            |      |     |          |          |     |     |               |
| Capital Fund                   | 741    | 742     | 687   | 543    | 478    |            |      |     |          |          |     |     |               |
| Debit Service Fund             | 187    | 344     | 369   | 432    | 364    |            |      |     |          |          |     |     |               |
| Enterprise Fund                | 356    | 339     | 356   | 353    | 360    | 401        |      |     |          |          |     |     | _             |
| TOTAL ALL FUNDS                | 1,412  | 1 625   | 1 603 | 1 535  | 1 401  | 1 601      |      |     |          |          |     |     |               |
| Total Funds less Dbt Svc       | 1,712  |         | 1,000 | 1,000  | 1,701  | 1,001      |      |     |          |          |     |     |               |
| Must always be > \$100         | 485    | 539     | 547   | 560    | 559    | 654        |      |     |          |          |     |     |               |
| Bond Balance                   | 6,195  | 6,195   | 6,195 | 6,195  | 6,195  |            |      |     |          |          |     |     |               |
| HR Foundation Bank             | 12.4   | 12.4    | 12.4  | 12.4   | 12.4   | 12.4       |      |     |          |          |     |     |               |
| THE FOUNDATION DANK            |        |         |       |        |        |            |      |     | <u>.</u> | <u> </u> |     | _   | \/ <b>T</b> F |
|                                | Jan    | Feb     | mar   | April  | May    | June       | July | Aug | Sept     | Uct      | Nov | Dec | YTD           |

Notes: This report is a summary prepared from Simmons & Wheeler (S&W) monthly HRMD financial reports It is not prepared by S&W, rather by the HRMD Directors(2018 GCatHR (Golf Ops) Budget \$855k Rev / \$623.6k Exp - 31.5k Rounds)